

Petra Foods Limited Unaudited Financial Statement and Dividend Announcement For the 3rd Quarter and Nine Months Ended 30 September 2008

PART I - INFORMATION REQUIRED FOR ANNOUNCEMENT OF QUARTERLY (1Q, 2Q, 3Q & 4Q), HALF YEAR AND FULL YEAR RESULTS

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1(a)(i) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

| corresponding period of the | corresponding period of the immediately preceding financial | | | | | r | | | |
|---|---|-----------------|-----------------|--------|-------|-----------------------|--------------------|--------------|--|
| | | Group | | | Group | | | | |
| | | 3Q end | ed 30 Septer | nber | | 9 months ended 30 Sep | | ptember | |
| | | 2008 | 2007 | % | | 2008 | 2007 | % | |
| | Notes | <u>US\$'000</u> | <u>US\$'000</u> | | | <u>US\$'000</u> | <u>US\$'000</u> | | |
| Sales | 1 | 317,326 | 239,490 | 32.5 | | 833,402 | 599,765 | 39.0 | |
| Cost of Sales | 2 ^a | (280,250) | (201,498) | 39.1 | _ | (741,263) | (503,685) | 47.2 | |
| Gross Profit | | 37,076 | 37,992 | (2.4) | | 92,139 | 96,080 | (4.1) | |
| Other operating income | | 403 | 254 | 58.7 | | 4,353 | 1,532 | 184.1 | |
| Selling and Distribution costs | | (20,158) | (17,614) | 14.4 | | (49,429) | (43,042) | 14.8 | |
| Administrative expenses | | (7,640) | (6,610) | 15.6 | | (21,802) | (17,896) | 21.8 | |
| Finance Costs | 3 | (4,152) | (4,346) | (4.5) | | (12,110) | (8,994) | 34.6 | |
| Other operating expenses | | (674) | (431) | 56.4 | _ | (1,275) | (714) | 78.6 | |
| | | 4,855 | 9,245 | (47.5) | | 11,876 | 26,966 | (56.0) | |
| Share of results of associates | | (143) | 7 | NM | _ | (376) | (109) | 245.0 | |
| Profit before tax and exceptional items | | 4,712 | 9,252 | (49.1) | | 11,500 | 26,857 | (57.2) | |
| Exceptional Items | | | 623 | NM | _ | - | 623 | _ NM | |
| Profit before income tax | а | 4,712 | 9,875 | (52.3) | | 11,500 | 27,480 | (58.2) | |
| Income tax expense | | (1,165) | (2,371) | (50.9) | _ | (2,796) | (6,513) | _ (57.1) | |
| Profit after income tax | | 3,547 | 7,504 | (52.7) | _ | 8,704 | 20,967 | (58.5) | |
| Attributable to: | | | | | | | | | |
| Equity holders of the company | | 4,486 | 8,184 | (45.2) | | 11,260 | 21,763 | (48.3) | |
| Minority Interest | | (939) | (680) | 38.1 | _ | (2,556) | (796) | 221.1 | |
| | | 3,547 | 7,504 | (52.7) | _ | 8,704 | 20,967 | (58.5) | |
| | | | _ | | _ | | | _ | |
| EBITDA ^b | | 13,415 | 17,771 | (24.5) | | 37,059 | 46,947 | (21.1) | |
| Earnings per share (US cents) c | | | | (10.0) | | | | (40.0) | |
| - Basic and Diluted | | 0.84 | 1.42 | (40.8) | | 2.12 | 3.97 | (46.6) | |
| Return on equity ^e | | | | | | 8.0% | 14.6% ^f | (6.6)% pt | |
| NOTES: | | | | _ | | | | | |
| Exclude the effect of hedge re-designation | Exclude the effect of hedge re-designation | | | | | | | | |
| - EBITDA ^b | | 14,212 | 17,771 | (20.0) | | 42,261 | 46,947 | (10.0) | |
| - Profit attributable to equity holders of the company d | Э | 5,203 | 8,184 | (36.4) | | 15,942 | 21,763 | (26.7) | |
| - Earnings per share (US cents) ^c - Basic and Diluted | | 0.98 | 1.42 | (31.0) | | 3.00 | 3.97 | (24.4) | |
| - Return on equity ^e | | | | | | 11.20% | 14.6% ^f | (3.4)%pt | |

NM denotes not meaningful

a Includes the negative impact of hedge redesignation of US\$0.797 million and US\$5.202 million in 3Q 2008 and 9-month 2008 respectively, accounted for in Cost of Sales.

b EBITDA represents net profit before exceptional items, net interest expense, income tax expense, depreciation and amortization expense.

c As there are no potentially dilutive ordinary shares, diluted Earning per Share is the same as basic Earning per Share.

Profit attributable to equity holders is adjusted for effect of hedge redesignation (net of tax).

e For comparative purposes, ROE is computed based on annualised nine months 2008 profit attributable to equity holders of the Company divided by average shareholders' equity.

f Relates to full year 2007 audited figures.



Explanatory notes on income statement

Note 1 - Breakdown of Sales by Division

3Q ended 30 September 2008 2007 Change US\$'000 US\$'000 % Cocoa Ingredients Division 239,337 173,451 38.0 **Branded Consumer Division** 77,989 66,039 18.1 317,326 239,490 32.5

| 9 months ended 30 September | | | | | |
|-----------------------------|----------|----------|--|--|--|
| 2008 | 2007 | Change | | | |
| US\$'000 | US\$'000 | <u>%</u> | | | |
| 632,219 | 418,130 | 51.2 | | | |
| 201,183 | 181,635 | 10.8 | | | |
| 833,402 | 599,765 | 39.0 | | | |

Note 2 - Cost of Sales

Cost of sales consists of cost of goods sold, costs of processing services rendered and net gain or loss on cocoa and foreign exchange derivatives (designated as hedged instruments) and fair value adjustment on inventory, forward sales and purchase contracts (collectively designated as "hedged items").

| | 3Q ended 30 September | | | 9 months | 9 months ended 30 S | | |
|--|-----------------------|-----------------|----------|----------|---------------------|----------|--|
| | 2008 | 2007 | Change | 2008 | 2007 | Change | |
| | US\$'000 | <u>US\$'000</u> | <u>%</u> | US\$'000 | <u>US\$'000</u> | <u>%</u> | |
| Cost of goods sold | 277,525 | 198,972 | 39.5 | 731,542 | 499,764 | 46.4 | |
| Cost of services | 4,149 | 4,412 | (6.0) | 11,200 | 9,877 | 13.4 | |
| | 281,674 | 203,384 | 38.5 | 742,742 | 509,641 | 45.7 | |
| Adjusted for: | | | | | | | |
| Fair value hedge adjustment on hedged items | 15,896 | 4,957 | 220.7 | (1,715) | (3,426) | (49.9) | |
| Fair value loss on cocoa bean derivatives | (17,404) | (4,843) | 259.4 | 671 | 3,563 | (81.2) | |
| Transfer from cash flow hedge reserve - cocoa bean derivatives | 495 | (894) | NM | (5,712) | (3,600) | 58.7 | |
| Fair value (gain)/loss on foreign exchange derivatives | (122) | (421) | (71.0) | 1,090 | (1,252) | NM | |
| Realisation of prior year's fair value adjustment | | | | | | | |
| - Change in hedge re-designation | 797 | - | NM | 5,202 | - | NM | |
| | (338) | (1,201) | (71.9) | (464) | (4,715) | (90.2) | |
| | 281,336 | 202,183 | 39.1 | 742,278 | 504,926 | 47.0 | |
| Other Adjustments to Cost of Sales: | | | | | | | |
| - Net foreign exchange gain | (1,086) | (685) | 58.5 | (1,015) | (1,241) | (18.2) | |
| Cost of Sales | 280,250 | 201,498 | 39.1 | 741,263 | 503,685 | 47.2 | |

Note 3 - Finance Costs (Net)

| | 3Q en | 3Q ended 30 September | | | | 9 months ended 30 Sep | | |
|--|-----------------|-----------------------|----------|---|-----------------|-----------------------|----------|--|
| | 2008 | 2007 | Change | | 2008 | 2007 | Change | |
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>%</u> | | <u>US\$'000</u> | <u>US\$'000</u> | <u>%</u> | |
| Interest Expense | 3,722 | 4,143 | (10.2) | | 11,241 | 9,647 | 16.5 | |
| Fair value loss on interest rate derivatives | 133 | 258 | (48.4) | | 230 | 73 | 215.1 | |
| Transfer from cash flow hedge | 306 | (65) | NM | _ | 621 | (740) | NM | |
| Net interest expense | 4,161 | 4,336 | (4.0) | | 12,092 | 8,980 | 34.7 | |
| Net foreign exchange (gain) / loss | (9) | 10 | NM | _ | 18 | 14 | 28.6 | |
| Total finance costs | 4,152 | 4,346 | (4.5) | _ | 12,110 | 8,994 | 34.6 | |



Note 4 - Profit before Income Tax

Profit before income tax is arrived after (deducting)/crediting the following:

| | 3Q ended 30 September | | | 9 months | ended 30 S | eptember |
|--|-----------------------|-----------------|----------|-----------------|-----------------|----------|
| | 2008 | 2007 | Change | 2008 | 2007 | Change |
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>%</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>%</u> |
| Depreciation of property, plant and equipment | (4,440) | (3,994) | 11.2 | (13,187) | (10,969) | 20.2 |
| Amortisation of intangible assets | (129) | (225) | (42.7) | (382) | (293) | 30.4 |
| Net foreign exchange (loss)/ gain | (74) | 684 | NM | 1,960 | 1,354 | 44.8 |
| (Under)/Over provision of tax in prior years | (267) | 197 | NM | (434) | (163) | 166.3 |
| (Loss)/Gain on disposal of property, plant and equipment | (23) | (4) | 475.0 | 134 | 99 | 35.4 |
| Writeback/(Impairment) of debtors | 9 | (5) | NM | 6 | (19) | NM |
| Inventories written off | (269) | (490) | (45.1) | (909) | (934) | (2.7) |
| Allowance for inventory obsolescence | (61) | (18) | 238.9 | (381) | (320) | 19.1 |



1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

| Notes Note | | | Group | | Comp | pany |
|--|--|--------------|-----------------|---|-----------------|---|
| Notes Notes Using Usin | | - | | • | | |
| Name | | Notes | • | | | -, |
| Current assets 9,396 6,339 5,197 8,101 Can and cash equivalents 7,231 5,102 5,554 15,713 Derivative assets 7,231 88,036 192,900 119,405 Inventories 1 277,485 187,673 2,708 3,220 Other current assets 27,207 24,780 19,322 9,859 Non-current assets 439,848 311,930 226,171 148,280 Non-current assets 2 437 2,794 3,000 3,000 Receivables from subsidiaries 2,437 2,794 3,000 3,000 Receivables from subsidiaries 2,437 19,1580 1,549 1,600 Loans to associated company 2 22,135 191,580 1,549 1,920 Invasification multipation 2 221,135 191,580 1,549 1,722 Property, plant and equipment 2 221,135 191,580 1,549 1,722 Intangibles assets 2,242 3,124 2,54 | ASSETS | <u>Notes</u> | <u>03\$ 000</u> | <u>000 000</u> | <u>00\$ 000</u> | <u>000 000</u> |
| Cash and cash equivalents 9,396 6,339 5,197 83 Derivative assets 7,231 5,102 5,554 15,713 Trade receivables 18,229 119,405 | | | | | | |
| Derivative assets 7,231 5,102 5,554 15,713 Trade receivables 118,529 88,036 182,940 118,029 Inventories 1 277,407 24,780 19,732 9,855 Other current assets 439,848 31,930 226,171 148,280 Investments in subsidiaries - - 88,874 88,579 Investments in subsidiaries 2.3 2,794 30,00 3,000 Receivables from subsidiaries 2.820 1.5 1,600 Receivables from subsidiaries 2.221,135 191,580 1,504 1,600 Cans to associated companies 2.221,135 191,580 1,504 1,704 Cantary plant and equipment 2 22,113 191,580 1,504 1,704 Deferred income tax assets 6,497 3,284 - - - Total Assets 6,5497 3,284 - - - - - - - - - - - - | | | 9.396 | 6 339 | 5.197 | 83 |
| Trade receivables Inventories 1 18,529 88,036 192,980 32,208 Other current assets 277,277 2,780 2,702 3,802 <td< td=""><td>•</td><td></td><td>,</td><td>•</td><td>•</td><td></td></td<> | • | | , | • | • | |
| Inventories 1 277,485 187,673 2,708 3,208 9,899 Other current assets 439,848 311,300 226,171 148,280 Non-current assets 439,848 311,300 226,171 148,280 Investments in subsidiaries 2 2,737 2,794 3,000 30,000 Receivables from subsidiaries 2,437 2,792 15,724 16,000 Receivables from subsidiaries 2,237 2,793 1,590 1,592 1,500 Property, plant and equipment 2 221,135 191,580 1,594 1,792 Intangibles assets 22,212 22,830 1,594 1,792 Other non-current assets 5,497 3,244 1,092 2,003 Total Assets 5,497 3,248 1,00 2,254,50 Total Assets 5,497 3,248 50,734 2,545 Urrent Itabilities 7,999 47,188 50,734 2,569 Other payables 3,557 3,917 3,90 | | | • | • | • | • |
| Other current assets 27,207 24,780 19,732 9,896 Non-current assets 439,848 311,930 226,171 148,280 Investments in associated companies 2,437 2,794 3,000 3,000 Receivables from subsidiaries 2,437 2,780 15,724 16,000 Receivables from subsidiaries 2,211,135 191,580 1,59 1,202 Receivable from subsidiaries 2 221,135 191,580 1,59 1,72 Loans to associated company 2 221,135 191,580 1,59 1,72 Property, plant and equipment 2 221,135 191,580 1,59 1,72 Interpretion come tax assets 2,933 1,00 1 1,72 Deferred income tax assets 2,933 1,00 2 2,54 Total Assets 2,54184 24,328 130,10 2 2,54 Current liabilities 3,556 3,616 3,618 3,756 4,72 Current liabilities 3,934 3, | | 1 | • | • | | |
| Non-current assets | Other current assets | | • | • | • | · · |
| Non-current assets | | _ | 439,848 | · · · · · · · · · · · · · · · · · · · | | |
| Nevestments in associated companies 2,437 2,794 3,000 3,000 Receivables from subsidiaries - 2,820 15,724 16,000 1, | Non-current assets | _ | | , | -, | -, |
| Receivables from subsidiaries - - 15,724 16,000 Loans to associated company - 2,820 - - Property, plant and equipment 2 221,135 191,500 1,549 1,922 Intangibles assets 22,212 22,830 1,784 1,784 Deferred income tax assets 5,497 3,284 - - Other non-current assets 2,903 1,000 - - Total Assets 694,032 536,258 347,02 254,565 LIABILITIES 5 79,909 47,188 50,734 25,692 Cother payables 36,567 30,613 3,756 4,729 Derivative liabilities 2,524 9,586 2,267 8,990 Current income tax liabilities 3,271 2,767 1,740 2,013 Borrowings 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,25 49,254 3,29,31 12,928 12,141 | Investments in subsidiaries | | _ | - | 98,874 | 83,579 |
| Property, plant and equipment 2 221,135 191,580 1,549 1,922 1,1369 1,924 1,784 1,824 1,8 | Investments in associated companies | | 2,437 | 2,794 | 3,000 | 3,000 |
| Property, plant and equipment 2 221,135 191,580 1,549 1,784 Intangibles assets 22,212 22,830 1,784 1,784 Deferred income tax assets 5,497 3,284 - - Cher non-current assets 293 1,020 - - Cher non-current assets 294,328 120,931 106,285 Total Assets 694,032 536,258 347,102 254,565 LIABILITIES Trade payables 79,909 47,188 50,734 25,692 Current liabilities 2,524 9,586 2,267 8,990 Current income tax liabilities 3,271 2,767 1,740 2,013 Sorrowings 3 199,482 135,575 74,395 37,378 Borrowings 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 846 Porrowings 3 155,019 89,745 86,353 41,766 | Receivables from subsidiaries | | - | - | 15,724 | 16,000 |
| Pubmission Pub | Loans to associated company | | - | 2,820 | - | - |
| Deferred income tax assets 5,497 3,284 - - Other non-current assets 2,903 1,020 - - Total Assets 694,032 536,258 347,102 254,665 LIABILITIES Current liabilities Toda payables 79,909 47,188 50,734 25,692 Other payables 36,567 30,613 3,756 4,729 Derivative liabilities 2,524 9,586 2,267 8,990 Current income tax liabilities 3 199,482 135,575 74,395 37,378 Borrowings 3 199,482 135,575 74,395 37,378 Porturent liabilities 9 89,745 86,535 41,766 Deferred income tax liabilities 9,258 9,565 183 86 Porturent liabilities 9,258 9,565 183 86 Porturent liabilities 49,125 39,810 29,142 121,414 Porturent liabilities 49,125 < | Property, plant and equipment | 2 | 221,135 | 191,580 | 1,549 | 1,922 |
| Other non-current assets 2,903 1,020 - - Total Assets 254,184 224,328 120,931 106,285 LABILITIES Current liabilities 8 36,932 36,558 347,102 254,565 Current liabilities 79,909 47,188 50,734 25,692 Other payables 79,909 47,188 50,734 25,692 Current income tax liabilities 3,567 30,613 3,756 4,729 Current income tax liabilities 3,271 2,767 1,740 2,013 Borrowings 3 199,482 135,575 74,395 37,378 Borrowings 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 8,46 Porticipa come tax liabilities 49,254 4,771 2 1 Total liabilities 49,254 32,910 219,428 121,414 NET ASSETS 20,277 20,434 127,674 133,151 <td>Intangibles assets</td> <td></td> <td>22,212</td> <td>22,830</td> <td>1,784</td> <td>1,784</td> | Intangibles assets | | 22,212 | 22,830 | 1,784 | 1,784 |
| Total Assets 254,184 224,328 120,931 106,285 LIABILITIES 694,032 536,258 347,102 254,565 Current liabilities Trade payables 79,909 47,188 50,734 25,692 Other payables 36,567 30,613 3,756 4,729 Derivative liabilities 2,524 9,586 2,267 8,990 Current income tax liabilities 3,271 2,767 1,740 2,013 Borrowings 3 199,482 135,575 74,395 37,378 Borrowings 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 846 Provisions for other liabilities and charges 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 846 Provisions for other liabilities and charges 49,254 49,771 1 - - Total liabilities 20,278 | Deferred income tax assets | | 5,497 | 3,284 | - | - |
| Total Assets 694,032 536,258 347,102 254,565 LIABILITIES Current liabilities 79,909 47,188 50,734 25,692 Other payables 36,567 30,613 3,756 4,729 Derivative liabilities 2,524 9,586 2,267 8,990 Current income tax liabilities 3,271 2,767 1,740 2,013 Borrowings 3 199,482 135,575 74,395 37,378 Borrowings 3 199,482 135,575 74,395 37,378 Borrowings 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 846 Provisions for other liabilities and charges 5,224 4,771 - - Total liabilities 491,254 329,810 219,428 121,414 NET ASSETS 202,778 206,448 127,674 133,151 EQUITY 205,448 127,674 133,151 | Other non-current assets | _ | 2,903 | 1,020 | - | - |
| Current liabilities | | _ | 254,184 | 224,328 | 120,931 | 106,285 |
| Current liabilities Trade payables 79,909 47,188 50,734 25,692 Other payables 36,567 30,613 3,756 4,729 Derivative liabilities 2,524 9,586 2,267 8,990 Current income tax liabilities 3,271 2,767 1,740 2,013 Borrowings 3 199,482 135,575 74,395 37,378 Borrowings 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 846 Provisions for other liabilities and charges 5,224 4,771 - - Provisions for other liabilities and charges 491,254 329,810 219,428 121,414 NET ASSETS 202,778 206,448 127,674 133,151 EQUITY Capital and reserves attributable to the Company's equity holders 95,767 95,767 95,767 95,767 95,767 95,767 70,767 70,767 70,767 70,767 70,767 70,767 | Total Assets | <u>-</u> | 694,032 | 536,258 | 347,102 | 254,565 |
| Trade payables 79,909 47,188 50,734 25,692 Other payables 36,567 30,613 3,756 4,729 Derivative liabilities 2,524 9,586 2,267 8,990 Current income tax liabilities 3,271 2,767 1,740 2,013 Borrowings 3 199,482 135,575 74,395 37,378 Borrowings 3 199,482 135,575 74,395 37,378 Borrowings 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 846 Deferred income tax liabilities and charges 5,224 4,771 - - - Provisions for other liabilities and charges 491,254 329,810 219,428 121,414 NET ASSETS 202,778 206,448 127,674 133,151 EQUITY Capital and reserves attributable to the Company's equity holders 95,767 95,767 95,767 95,767 95,767 95,767 95,767 | LIABILITIES | | | | | |
| Other payables 36,567 30,613 3,756 4,729 Derivative liabilities 2,524 9,586 2,267 8,990 Current income tax liabilities 3,271 2,767 1,740 2,013 Borrowings 3 199,482 135,575 74,395 37,378 Non-current liabilities 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 846 Provisions for other liabilities and charges 5,224 4,771 - - Provisions for other liabilities 491,254 329,810 219,428 121,414 NET ASSETS 202,778 206,448 127,674 133,151 EQUITY Capital and reserves attributable to the Company's equity holders 95,767 95,767 95,767 95,767 95,767 Foreign currency translation reserve (3,494) (175) - - - Other reserves (1,325) 108 (1,038) (1,067) 95,767 93,689 | Current liabilities | | | | | |
| Derivative liabilities 2,524 9,586 2,267 8,990 Current income tax liabilities 3,271 2,767 1,740 2,013 Borrowings 3 199,482 135,575 74,395 37,378 Non-current liabilities Borrowings 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 846 Provisions for other liabilities and charges 5,224 4,771 - - Provisions for other liabilities 491,254 329,810 219,428 121,414 NET ASSETS 491,254 329,810 219,428 121,414 NET ASSETS 202,778 206,448 127,674 133,151 EQUITY Capital and reserves attributable to the Company's equity holders 95,767 95,767 95,767 Share capital 95,767 95,767 95,767 95,767 95,767 Foreign currency translation reserve (1,349) (1,75) - - - | Trade payables | | 79,909 | 47,188 | 50,734 | 25,692 |
| Current income tax liabilities 3,271 2,767 1,740 2,013 Borrowings 3 199,482 135,575 74,395 37,378 Non-current liabilities Borrowings 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 846 Provisions for other liabilities and charges 5,224 4,771 - - Total liabilities 491,254 329,810 219,428 121,414 NET ASSETS 202,778 206,448 127,674 133,151 EQUITY Capital and reserves attributable to the Company's equity holders 95,767 95,767 95,767 95,767 95,767 95,767 95,767 95,767 95,767 95,767 96,767 | Other payables | | 36,567 | 30,613 | 3,756 | 4,729 |
| Borrowings 3 199,482 135,575 74,395 37,378 Non-current liabilities 321,753 225,729 132,892 78,802 Non-current liabilities 3 155,019 89,745 86,353 41,766 Borrowings 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 846 Provisions for other liabilities and charges 5,224 4,771 - - Provisions for other liabilities and charges 491,254 329,810 219,428 121,414 NET ASSETS 202,778 206,448 127,674 133,151 EQUITY Capital and reserves attributable to the Company's equity holders 95,767 95,767 95,767 Share capital 95,767 95,767 95,767 95,767 95,767 Foreign currency translation reserve (1,325) 108 (1,038) (1,067) Retained earnings 93,689 93,076 32,945 38,451 Shareholders' equity | Derivative liabilities | | 2,524 | 9,586 | 2,267 | 8,990 |
| Non-current liabilities 321,753 225,729 132,892 78,802 Borrowings 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 846 Provisions for other liabilities and charges 5,224 4,771 - - 169,501 104,081 86,536 42,612 Total liabilities 491,254 329,810 219,428 121,414 NET ASSETS 202,778 206,448 127,674 133,151 EQUITY Capital and reserves attributable to the Company's equity holders 5,767 95,767 | Current income tax liabilities | | 3,271 | 2,767 | 1,740 | 2,013 |
| Non-current liabilities Borrowings 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 846 Provisions for other liabilities and charges 5,224 4,771 - - - Total liabilities 491,254 329,810 219,428 121,414 NET ASSETS 202,778 206,448 127,674 133,151 EQUITY Capital and reserves attributable to the Company's equity holders 5,767 95,767 95,767 95,767 95,767 95,767 95,767 Foreign currency translation reserve (3,494) (175) - | Borrowings | 3 _ | 199,482 | 135,575 | 74,395 | 37,378 |
| Borrowings 3 155,019 89,745 86,353 41,766 Deferred income tax liabilities 9,258 9,565 183 846 Provisions for other liabilities and charges 5,224 4,771 - - Total liabilities 491,254 329,810 219,428 121,414 NET ASSETS 202,778 206,448 127,674 133,151 EQUITY Capital and reserves attributable to the Company's equity holders 86,767 95, | | = | 321,753 | 225,729 | 132,892 | 78,802 |
| Deferred income tax liabilities 9,258 9,565 183 846 Provisions for other liabilities and charges 5,224 4,771 - - - 169,501 104,081 86,536 42,612 Total liabilities 491,254 329,810 219,428 121,414 NET ASSETS 202,778 206,448 127,674 133,151 EQUITY Capital and reserves attributable to the Company's equity holders 95,767 95,767 95,767 95,767 Share capital 95,767 95,767 95,767 95,767 Foreign currency translation reserve (3,494) (175) - - - Other reserves (1,325) 108 (1,038) (1,067) Retained earnings 93,689 93,076 32,945 38,451 Shareholders' equity 184,637 188,776 127,674 133,151 Minority interests 18,141 17,672 - - - | Non-current liabilities | | | | | |
| Provisions for other liabilities and charges 5,224 4,771 - | • | 3 | 155,019 | 89,745 | • | • |
| Total liabilities 169,501 104,081 86,536 42,612 NET ASSETS 491,254 329,810 219,428 121,414 NET ASSETS 202,778 206,448 127,674 133,151 EQUITY Capital and reserves attributable to the Company's equity holders Share capital 95,767 95,767 95,767 95,767 Foreign currency translation reserve (3,494) (175) - - - Other reserves (1,325) 108 (1,038) (1,067) Retained earnings 93,689 93,076 32,945 38,451 Shareholders' equity 184,637 188,776 127,674 133,151 Minority interests 18,141 17,672 - - | | | • | 9,565 | 183 | 846 |
| Total liabilities 491,254 329,810 219,428 121,414 NET ASSETS 202,778 206,448 127,674 133,151 EQUITY Capital and reserves attributable to the Company's equity holders Share capital 95,767 95,767 95,767 95,767 Foreign currency translation reserve (3,494) (175) - - - Other reserves (1,325) 108 (1,038) (1,067) Retained earnings 93,689 93,076 32,945 38,451 Shareholders' equity 184,637 188,776 127,674 133,151 Minority interests 18,141 17,672 - - | Provisions for other liabilities and charges | = | | 4,771 | <u> </u> | - |
| NET ASSETS 202,778 206,448 127,674 133,151 EQUITY Capital and reserves attributable to the Company's equity holders Share capital 95,767 95,767 95,767 95,767 95,767 Foreign currency translation reserve (3,494) (175) - <t< td=""><td></td><td>=</td><td>•</td><td></td><td>86,536</td><td></td></t<> | | = | • | | 86,536 | |
| EQUITY Capital and reserves attributable to the Company's equity holders Share capital 95,767 95,767 95,767 95,767 Foreign currency translation reserve (3,494) (175) - - - Other reserves (1,325) 108 (1,038) (1,067) Retained earnings 93,689 93,076 32,945 38,451 Shareholders' equity 184,637 188,776 127,674 133,151 Minority interests 18,141 17,672 - - - | | | , | • | | |
| Capital and reserves attributable to the Company's equity holders Share capital 95,767 95,767 95,767 95,767 Foreign currency translation reserve (3,494) (175) - - Other reserves (1,325) 108 (1,038) (1,067) Retained earnings 93,689 93,076 32,945 38,451 Shareholders' equity 184,637 188,776 127,674 133,151 Minority interests 18,141 17,672 - - - | | _ | 202,778 | 206,448 | 127,674 | 133,151 |
| Company's equity holders Share capital 95,767 95,767 95,767 Foreign currency translation reserve (3,494) (175) - - Other reserves (1,325) 108 (1,038) (1,067) Retained earnings 93,689 93,076 32,945 38,451 Shareholders' equity 184,637 188,776 127,674 133,151 Minority interests 18,141 17,672 - - - | | | | | | |
| Share capital 95,767 95,767 95,767 95,767 Foreign currency translation reserve (3,494) (175) - - Other reserves (1,325) 108 (1,038) (1,067) Retained earnings 93,689 93,076 32,945 38,451 Shareholders' equity 184,637 188,776 127,674 133,151 Minority interests 18,141 17,672 - - - | | | | | | |
| Foreign currency translation reserve (3,494) (175) - - Other reserves (1,325) 108 (1,038) (1,067) Retained earnings 93,689 93,076 32,945 38,451 Shareholders' equity 184,637 188,776 127,674 133,151 Minority interests 18,141 17,672 - - | | | 95.767 | 95 767 | 95.767 | 95 767 |
| Other reserves (1,325) 108 (1,038) (1,067) Retained earnings 93,689 93,076 32,945 38,451 Shareholders' equity 184,637 188,776 127,674 133,151 Minority interests 18,141 17,672 - - | • | | | | - | - |
| Retained earnings 93,689 93,076 32,945 38,451 Shareholders' equity 184,637 188,776 127,674 133,151 Minority interests 18,141 17,672 - - | | | | , , | (1.038) | (1.067) |
| Shareholders' equity 184,637 188,776 127,674 133,151 Minority interests 18,141 17,672 - - | | | | | | |
| Minority interests 18,141 17,672 | - | = | | | | |
| | • • | | | | - | - , - · · · - · · - · · · - · · · · · · |
| 19441 94411 CTT/UT 1614UT 100.101 | Total equity | - | 202,778 | 206,448 | 127,674 | 133,151 |



Explanatory notes on Balance Sheet

Note 1 - Inventories

The higher inventories reflect the prices of cocoa bean during the period under review, as shown below:

| | 30 September 2008 | 31 December 2007 |
|-------------------|-------------------|------------------|
| | <u>US\$'000</u> | <u>US\$'000</u> |
| Cocoa Ingredients | 245,355 | 157,929 |
| Branded Consumer | 32,130 | 29,744 |
| | 277,485 | 187,673 |

Note 2 - Property, Plant and Equipment

Total capital expenditure for 9 months to 30 September amounted to US\$48.2 million as follows:

| | 3Q 2008 | 9 months ended 30 September 2008 |
|-------------------|-----------------|-------------------------------------|
| | <u>US\$'000</u> | <u>US\$'000</u> |
| Cocoa Ingredients | 20,991 | 46,202 |
| Branded Consumer | 955 | 2,029 |
| | 21,946 | 48,231 |

Note 3 - Borrowings

| | Group | | Comp | oany |
|-------------------|-----------------|-----------------|-----------------|-----------------|
| | 30-Sep-08 | 31-Dec-07 | 30-Sep-08 | 31-Dec-07 |
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> |
| (a) Current | | | | |
| Bank overdraft | 21,550 | 38,115 | - | 27 |
| Bank loans | 25,674 | 22,735 | - | - |
| Lease liabilities | 1,057 | 1,123 | 143 | 131 |
| Trade Finance | 151,201 | 73,602 | 74,252 | 37,220 |
| | 199,482 | 135,575 | 74,395 | 37,378 |
| (b) Non Current | | | | |
| Bank loans | 88,410 | 47,060 | 20,000 | - |
| MTN | 66,122 | 41,473 | 66,122 | 41,473 |
| Lease Liabilities | 487 | 1,212 | 231 | 293 |
| | 155,019 | 89,745 | 86,353 | 41,766 |

During the 9 month period of FY2008, the Group raised an additional US\$82.1 million from the issuance of Medium Term Notes and term loans. Together with the drawdown of bank loans, the proceeds were used to refinance part of the working capital and fund the capital expenditure of the European operations. In line with the increase in inventories as disclosed in Note 1, trade finance increased by US\$77.6 million.



Note 4 - Key Ratios

| | Group | | |
|---|------------|-----------|--|
| | 30-Sept-08 | 31-Dec-07 | |
| | | | |
| Current Ratio | 1.37 | 1.38 | |
| Average Inventory Days | 86 | 79 | |
| Average Receivable Days | 34 | 35 | |
| Net Debt to Equity | 1.70 | 1.06 | |
| Adjusted Net Debt to Equity* | 0.96 | 0.70 | |
| Adjusted Net Debt to Equity (excluding MTN) | 0.63 | 0.50 | |

^{*} Note: The Adjusted Net Debt to Equity Ratio is adjusted for Working Capital facilities (including Trade Finance) which are used to fund cocoa beans/raw materials inventory.

1(b)(ii) Aggregate amount of the group's borrowings and debt securities

| | Group | | Comp | oany |
|--|-----------------|-----------------|-----------------|-----------------|
| | 30-Sep-08 | 31-Dec-07 | 30-Sep-08 | 31-Dec-07 |
| Amount repayable in one year or less, or on demand | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> |
| - Secured | 73,445 | 36,650 | 143 | 158 |
| - Unsecured | 126,037 | 98,925 | 74,252 | 37,220 |
| | 199,482 | 135,575 | 74,395 | 37,378 |
| Amount repayable after one year | | | | |
| - Secured | 50,962 | 26,525 | 231 | 293 |
| - Unsecured | 104,057 | 63,220 | 86,122 | 41,473 |
| | 155,019 | 89,745 | 86,353 | 41,766 |

Details of collateral

Total bank borrowings of US\$124.4 million obtained by Group are secured on trade receivables, inventory, property, plant and equipment and legal mortgages of land and properties.



1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

| | 9 months ended | |
|---|-----------------|----------------------|
| | 30-Sep-08 | 30-Sep-07 |
| | <u>US\$'000</u> | <u>US\$'000</u> |
| Cash flows from operating activities | <u> </u> | <u> </u> |
| Profit before tax | 11,500 | 27,480 |
| | , | , |
| Adjustments for: | | |
| Depreciation & amortisation | 13,569 | 11,262 |
| Exceptional Item | - | (623) |
| Gain on disposals of property, plant and equipment | (134) | (99) |
| Interest (income) | (102) | (153) |
| Interest expense | 12,092 | 8,980 |
| Fair value of inventories | 9,880 | (3,427) |
| Fair value of derivatives | (10,411) | (1,907) |
| Net foreign exchange loss | 18 | 14 |
| Share of loss from associated companies | 376 | 109 |
| Operating cash flow before working capital changes | 36,788 | 41,636 |
| Change in operating assets and liabilities, net of effects from purchase of subsic | liorion | |
| Inventories | (99,692) | (72,416) |
| Trade and other receivables | (32,432) | (33,700) |
| Trade and other payables | 39,128 | 18,906 |
| Trade finance | 77,599 | 60,142 |
| Cash generated from operations | 21,391 | 14,568 |
| Cash generated from operations | 21,001 | 14,000 |
| Interest received | 102 | 153 |
| Interest paid | (4,924) | (2,655) |
| Income tax paid | (5,220) | (4,998) |
| Net cash provided by operating activities | 11,349 | 7,068 |
| Coch flows from investing activities | | |
| Cash flows from investing activities Acquisition of subsidiaries, net of cash acquired | _ | (14 279) |
| Purchases of property, plant and equipment | (48,231) | (14,278) (17,117) |
| Payments for patent & trademark | (40,231) | (39) |
| Loan to associates | 113 | (39) |
| Proceeds from disposals of property, plant and equipment | 311 | 245 |
| Net cash used in investing activities | (47,847) | (31,189) |
| The cash assa in investing assistance | (11,011) | (01,100) |
| Cash flows from financing activities | | |
| Proceeds from issuance of shares by subsidiary company - net | 4,032 | - |
| Proceeds from borrowings | 57,510 | 11,859 |
| Proceeds from Medium Term Note | 24,582 | 39,139 |
| Repayments of borrowings | (11,620) | (19,258) |
| Repayment of lease liabilities – net | (791) | (891) |
| Interest paid | (7,168) | (6,325) |
| Dividend paid to equity holders of company | (10,647) | (11,032) |
| Net cash from financing activities | 55,898 | 13,492 |
| Not increase//decrease) in each and each assistants | 40 400 | (40,000) |
| Net increase/(decrease) in cash and cash equivalents | 19,400 | (10,629) |
| Cash and cash equivalents at the beginning of the financial year | (31,775) | (18,485) |
| Net effect of exchange rate changes in consolidating subsidiaries | 221 | (443) |
| Cash and cash equivalents at the end of the financial period | (12,154) | (29,557) |



For the purposes of presenting the consolidated cash flow statement, the consolidated cash and cash equivalents comprises the following:

| | •• | |
|------------------------|-----------------|-----------------|
| | 30-Sep-08 | 30-Sep-07 |
| | <u>US\$'000</u> | <u>US\$'000</u> |
| Cash and bank balances | 9,396 | 4,953 |
| Less: Bank overdrafts | (21,550) | (34,510) |
| | (12,154) | (29,557) |

1(d)(i) A statement (for the issuer and group) showing either (a) all changes in equity or (b) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Consolidated Statement of Changes in Equity For nine months ended 30 September 2008

| | Attri | butable to equ | pany | | | | |
|--|------------------------------|---|--|--------------------------------|-------------------|----------------------------------|-----------------------------|
| | Share capital US\$'000 | Foreign Currency translation reserve US\$'000 | Cash flow hedge reserve US\$'000 | General reserve US\$'000 | Retained earnings | Minority interest US\$'000 | Total equity US\$'000 |
| 1H 2008 | 0F 767 | (475) | (4.070) | 4 470 | 02.076 | 17 670 | 206 440 |
| Balance at 1 January 2008 | 95,767 | (175) | (1,070) | 1,178 | 93,076 | 17,672 | 206,448 |
| Currency translation differences | - | 1,302 | - | - | - | 3,030 | 4,332 |
| Cash flow hedges: | | | 6 705 | | | | 6.705 |
| - Fair value gains - Transfers | - | - | 6,725 | - | - | - | 6,725 |
| | - | - | (8,343) 582 | - | - | - | (8,343) 582 |
| Tax on fair value gain | _ | 1 202 | | | - | 2.020 | |
| Net gains recognised directly in equity | - | 1,302 | (1,036) | - - | - 6 774 | 3,030 (1,617) | 3,296 |
| Net profit for the period | | 1,302 | | <u>-</u> | 6,774 6,774 | , , , | 5,157 |
| Total recognised gains/(losses) Dividend relating to 2007 | - | 1,302 | (1,036) | - | (5,429) | 1,413 | 8,453 |
| · · | 05.707 | 4.407 | (0.400) | 4 470 | , , , , | 40.005 | (5,429) |
| Balance at 30 June 2008 | 95,767 | 1,127 | (2,106) | 1,178 | 94,421 | 19,085 | 209,472 |
| 3Q 2008 | | | | | | | |
| Balance at 1 July 2008 | 95,767 | 1,127 | (2,106) | 1,178 | 94,421 | 19,085 | 209,472 |
| Currency translation differences | - | (4,621) | - | - | - | (3,995) | (8,616) |
| Cash flow hedges | | | | | | | , , , |
| - Fair value loss | - | - | (2,811) | - | - | (42) | (2,853) |
| - Transfers | - | - | 2,960 | - | - | - | 2,960 |
| Tax on fair value gain | - | - | (546) | - | - | = | (546) |
| Net losses recognised directly in equity | - | (4,621) | (397) | - | - | (4,037) | (9,055) |
| Net profit for the period | | - | - | - | 4,486 | (939) | 3,547 |
| Total recognised gains/(losses) | - | (4,621) | (397) | - | 4,486 | (4,976) | (5,508) |
| Acquisition of additional interest in a subsidiary | - | - | - | - | - | 4,032 | 4,032 |
| Interim dividend relating to 2008 | | - | - | - | (5,218) | - | (5,218) |
| Balance at 30 September 2008 | 95,767 | (3,494) | (2,503) | 1,178 | 93,689 | 18,141 | 202,778 |



Consolidated Statement of Changes in Equity For nine months ended 30 September 2007

| | Attributable to equity holders of the Company | | | | | - | | |
|--|---|---|----------------------------------|--------------------|-------------------|----------------------|-----------------|--|
| | Share capital | Foreign Currency translation reserve | Cash flow hedge reserve | General reserve | Retained earnings | Minority interest | Total equity | |
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | |
| The Group | | | | | | | | |
| <u>1H 2007</u> | | | | | | | | |
| Balance at 1 January 2007 | 95,767 | (2,273) | (526) | 946 | 78,039 | - | 171,953 | |
| Currency translation differences | - | 691 | - | - | - | - | 691 | |
| Cash flow hedges | - | - | (739) | - | - | - | (739) | |
| Tax on fair value gain | - | - | 107 | - | - | - | 107 | |
| Net gains recognised directly in equity | - | 691 | (632) | - | - | - | 59 | |
| Net profit for the period | | - | - | - | 13,579 | (116) | 13,463 | |
| Total recognised gains/(losses) | - | 691 | (632) | - | 13,579 | (116) | 13,522 | |
| Minority interest arising from acquisition of subsidiaries | - | - | - | - | - | 12,671 | 12,671 | |
| Final dividend relating to 2006 | | - | - | - | (5,603) | - | (5,603) | |
| Balance at 30 June 2007 | 95,767 | (1,582) | (1,158) | 946 | 86,015 | 12,555 | 192,543 | |
| <u>3Q 2007</u> Balance at 1 July 2007 | 95,767 | (1,582) | (1,158) | 946 | 86,015 | 12,555 | 192,543 | |
| Currency translation differences | - | 830 | - | - | - | - | 830 | |
| Cash flow hedges | - | - | 2,736 | - | - | - | 2,736 | |
| Tax on fair value gain | - | - | (283) | - | - | - | (283) | |
| Net gains recognised directly in equity | - | 830 | 2,453 | - | - | - | 3,283 | |
| Net profit for the period | | - | - | - | 8,184 | (680) | 7,504 | |
| Total recognised gains/(losses) | - | 830 | 2,453 | - | 8,184 | (680) | 10,787 | |
| Minority interest arising from acquisition of subsidiaries | - | - | - | - | - | 2,447 | 2,447 | |
| Interim dividend relating to 2007 | | - | - | - | (5,429) | - | (5,429) | |
| Balance at 30 September 2007 | 95,767 | (752) | 1,295 | 946 | 88,770 | 14,322 | 200,348 | |



Statement of Changes in Equity For nine months ended 30 September 2008

| | Share capital | Cash flow hedge reserve | Retained earnings | <u>Total</u> shareholders' equity |
|--|------------------|-------------------------------|----------------------|---|
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> |
| <u>1H 2008</u> | | | | |
| Balance at 1 January 2008 | 95,767 | (1,067) | 38,451 | 133,151 |
| Cash flow hedges | | | | |
| - Fair value gains | - | (2,038) | - | (2,038) |
| - Transfers | - | (3,435) | - | (3,435) |
| Tax on fair value gain | - | 582 | - | 582 |
| Net losses recognised directly in equity | - | (4,891) | - | (4,891) |
| Net profit for the period | - | - | 2,340 | 2,340 |
| Total recognised gains/(losses) | - | (4,891) | 2,340 | (2,551) |
| Dividend relating to 2007 | - | - | (5,429) | (5,429) |
| Balance at 30 June 2008 | 95,767 | (5,958) | 35,362 | 125,171 |
| | | | | |
| <u>3Q 2008</u> Balance at 1 July 2008 | 95,767 | (5,958) | 35,362 | 125,171 |
| Cash flow hedges | | | | 1 |
| - Fair value gains | - | 497 | - | 497 |
| - Transfers | - | 4,969 | - | 4,969 |
| Tax on fair value gain | - | (546) | - | (546) |
| Net losses recognised directly in equity | - | 4,920 | - | 4,920 |
| Net profit for the period | - | - | 2,801 | 2,801 |
| Total recognised gains/(losses) | - | 4,920 | 2,801 | 7,721 |
| Interim dividend relating to 2008 | - | = | (5,218) | (5,218) |
| Balance at 30 September 2008 | 95,767 | (1,038) | 32,945 | 127,674 |



Statement of Changes in Equity For nine months ended 30 September 2007

| | Share capital | Cash flow hedge reserve | Retained earnings | Total shareholders' equity |
|--|------------------|-------------------------------|-------------------|----------------------------------|
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> |
| The Company | | | | |
| <u>1H 2007</u> | | | | |
| Balance at 1 January 2007 | 95,767 | (702) | 37,121 | 132,186 |
| Cash flow hedges | - | (746) | - | (746) |
| Tax on fair value gain | - | 74 | - | 74 |
| Net losses recognised directly in equity | - | (672) | - | (672) |
| Net profit for the period | | - | 3,613 | 3,613 |
| Total recognised gains/(losses) | - | (672) | 3,613 | 2,941 |
| Final dividend relating to 2006 | | - | (5,603) | (5,603) |
| Balance at 30 June 2007 | 95,767 | (1,374) | 35,131 | 129,524 |
| <u>3Q 2007</u> | | | | |
| Balance at 1 July 2007 | 95,767 | (1,374) | 35,131 | 129,524 |
| Cash flow hedges | - | 2,827 | - | 2,827 |
| Tax on fair value gain | - | (283) | - | (283) |
| Net losses recognised directly in equity | - | 2,544 | - | 2,544 |
| Net profit for the period | | - | 7,027 | 7,027 |
| Total recognised gains/(losses) | - | 2,544 | 7,027 | 9,571 |
| Interim dividend relating to 2007 | | - | (5,429) | (5,429) |
| Balance at 30 September 2007 | 95,767 | 1,170 | 36,729 | 133,666 |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

For nine months ended 30 September 2008, there was no change in the issued and paid up share capital of the Company (2007: US\$95,767,000).

2. Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed.

3. Whether the figures have been audited or reviewed, the auditors' report (including qualifications or emphasis of matter).

Not applicable.



4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Company and the Group have applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with those for the audited financial statements for the year ended 31 December 2007. The Group adopted the alternative Cash Flow Hedge approach from the previous Fair Value Hedge approach under the application of Hedge Accounting for the Cocoa Ingredients Division in the Far East in 1Q 2008 and in 3Q 2008 in Europe.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

There are no changes in accounting policies. The Group adopted the alternative Cash Flow Hedge approach from the previous Fair Value Hedge approach under the application of Hedge Accounting for the Cocoa Ingredients Division in the Far East in 1Q 2008 and 3Q 2008 in Europe.

6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

| | | 3Q | | 9 months ende | ed 30 Sept |
|------|---|------|------|---------------|------------|
| | | 2008 | 2007 | 2008 | 2007 |
| (i) | Based on weighted average number of ordinary shares in issue - (US cents) | 0.84 | 1.42 | 2.12 | 3.97 |
| (ii) | On a fully diluted basis - (US cents) | 0.84 | 1.42 | 2.12 | 3.97 |

Notes

- 7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the
 - (a) current period reported on; and
 - (b) immediately preceding financial year.

| | Group | | Company | |
|---|------------|-----------|------------|-----------|
| | 30 Sept 08 | 31 Dec 07 | 30 Sept 08 | 31 Dec 07 |
| Net asset value per ordinary share based on issued share capital - (US cents) | 34.7 | 35.5 | 24.0 | 25.0 |

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following: -
 - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

^{1.} Basic earnings per share for 3Q 2008 is computed based on 532,277,000 shares (3Q 2007: 532,277,000 shares).

^{2.} There are no potentially dilutive ordinary shares as at 30 September 2008 and 30 September 2007 respectively.



Key Figures for the Group (unaudited)

| | 3Q end | ded 30 Septe | mber | 9 months e | nded 30 Sep | tember |
|--|---|--|-------------------------------|---|---|---|
| | 2008 | 2007 | % | 2008 | 2007 | % |
| | US\$'000 | US\$'000 | | US\$'000 | US\$'000 | |
| Revenue | | | | | | |
| Cocoa Ingredients | 239,337 | 173,451 | 38.0 | 632,219 | 418,130 | 51.2 |
| Branded Consumer | 77,989 | 66,039 | 18.1 | 201,183 | 181,635 | 10.8 |
| | 317,326 | 239,490 | 32.5 | 833,402 | 599,765 | 39.0 |
| EBITDA | | | | | | |
| Cocoa Ingredients | 4,577 | 9,325 | (50.9) | 15,453 | 23,785 | (35.0) |
| Branded Consumer | 9,635 | 8,446 | 14.1 | 26,808 | 23,162 | 15.7 |
| EBITDA | 14,212 | 17,771 | (20.0) | 42,261 | 46,947 | (10.0) |
| Effect of hedge re-designation | (797) | | <u>NM</u> | (5,202) | - | NM |
| EBITDA after hedge re-designation | 13,415 | 17,771 | (24.5) | 37,059 | 46,947 | (21.1) |
| Finance Costs | (4,152) | (4,346) | (4.5) | (12,110) | (8,994) | 34.6 |
| Profit before tax | 5,509 | 9,252 | (40.5) | 16,702 | 26,857 | (37.8) |
| Effect of hedge re-designation | (797) | - | NM | (5,202) | - | NM |
| Profit before tax after hedge re-designation | 4,712 | 9,252 | (49.1) | 11,500 | 26,857 | (57.2) |
| Net profit attributable to shareholders | | | | | | |
| | 5,203 | 8,184 | (36.4) | 15,942 | 21,763 | (26.7) |
| Exclude effect of hedge re-designation | 3,203 | ٠, . ٠ . | | | | |
| Effect of hedge re-designation - net of tax | (717) | - | NM | (4,682) | - | NM |
| | • | 8,184 | NM (45.2) | (4,682) 11,260 | 21,763 | |
| | (717) 4,486 | 8,184 | (45.2) | 11,260 | · | (48.3) |
| Effect of hedge re-designation - net of tax | (717) 4,486 | <u> </u> | (45.2) | 11,260 | 21,763 21,763 anded 30 Sep 2007 | (48.3) |
| Effect of hedge re-designation - net of tax | (717) 4,486 | 8,184 ded 30 Septe | (45.2) | 9 months e | nded 30 Sep | (48.3) |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer | (717) 4,486 | 8,184 ded 30 Septe | (45.2) | 9 months e | nded 30 Sep | (48.3) |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer Gross Profit Margin Cocoa Ingredients | 3Q end 2008 32.0% | 8,184 ded 30 Septe 2007 33.1% | (45.2) mber % (1.1) pt | 9 months e 2008 | nded 30 Sep 2007 31.4% | (48.3) tember % (0.5) pt |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer Gross Profit Margin Cocoa Ingredients Sales Volume (MT) | 3Q end 2008 32.0% | 8,184 ded 30 Septe 2007 33.1% 60,888 | (45.2) mber % (1.1) pt (2.7) | 9 months e 2008 30.9% | 2007 31.4% 150,844 | (48.3) tember % (0.5) pt |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer Gross Profit Margin Cocoa Ingredients Sales Volume (MT) | 3Q end 2008 32.0% | 8,184 ded 30 Septe 2007 33.1% | (45.2) mber % (1.1) pt | 9 months e 2008 | nded 30 Sep 2007 31.4% | (48.3) tember % (0.5) pt |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer Gross Profit Margin Cocoa Ingredients Sales Volume (MT) | 3Q end 2008 32.0% | 8,184 ded 30 Septe 2007 33.1% 60,888 | (45.2) mber % (1.1) pt (2.7) | 9 months e 2008 30.9% | 2007 31.4% 150,844 | (48.3) tember % (0.5) pt |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer Gross Profit Margin Cocoa Ingredients Sales Volume (MT) Sales volume (MT) - exclude Europe Capacity utilisation | 3Q end 2008 32.0% | 8,184 ded 30 Septe 2007 33.1% 60,888 | (45.2) mber % (1.1) pt (2.7) | 9 months e 2008 30.9% 165,891 119,912 | 2007 31.4% 150,844 112,438 | (48.3) tember % (0.5) pt 10.0 6.6 |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer Gross Profit Margin Cocoa Ingredients Sales Volume (MT) Sales volume (MT) - exclude Europe | 3Q end 2008 32.0% | 8,184 ded 30 Septe 2007 33.1% 60,888 | (45.2) mber % (1.1) pt (2.7) | 9 months e 2008 30.9% 165,891 119,912 90% 92% | 2007 31.4% 150,844 112,438 90% 91% | (48.3) |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer Gross Profit Margin Cocoa Ingredients Sales Volume (MT) Sales volume (MT) - exclude Europe Capacity utilisation | 3Q end 2008 32.0% | 8,184 ded 30 Septe 2007 33.1% 60,888 | (45.2) mber % (1.1) pt (2.7) | 9 months e 2008 30.9% 165,891 119,912 90% 92% 6-month | 2007 31.4% 150,844 112,438 | (48.3) tember % (0.5) pt 10.0 6.6 - 1.0 pt |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer Gross Profit Margin Cocoa Ingredients Sales Volume (MT) Sales volume (MT) - exclude Europe Capacity utilisation | 3Q end 2008 32.0% | 8,184 ded 30 Septe 2007 33.1% 60,888 | (45.2) mber % (1.1) pt (2.7) | 9 months e 2008 30.9% 165,891 119,912 90% 92% 6-month | 2007 31.4% 150,844 112,438 90% 91% moving ave | (48.3) tember % (0.5) pt 10.0 6.6 - 1.0 pt rage |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer Gross Profit Margin Cocoa Ingredients Sales Volume (MT) Sales volume (MT) - exclude Europe Capacity utilisation Capacity utilisation - exclude Europe | 3Q end 2008 32.0% | 8,184 ded 30 Septe 2007 33.1% 60,888 | (45.2) mber % (1.1) pt (2.7) | 9 months e 2008 30.9% 165,891 119,912 90% 92% 6-month ended | 2007 31.4% 150,844 112,438 90% 91% moving ave | (48.3) tember % (0.5) pt 10.0 6.6 - 1.0 pt rage |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer Gross Profit Margin Cocoa Ingredients Sales Volume (MT) Sales volume (MT) - exclude Europe Capacity utilisation | 3Q end 2008 32.0% 59,267 41,181 | 8,184 ded 30 Septe 2007 33.1% 60,888 | (45.2) mber % (1.1) pt (2.7) | 9 months e 2008 30.9% 165,891 119,912 90% 92% 6-month ended 2008 | 2007 31.4% 150,844 112,438 90% 91% moving ave 30 Septemb | (48.3) viember % (0.5) pt 10.0 6.6 - 1.0 pt rage |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer Gross Profit Margin Cocoa Ingredients Sales Volume (MT) Sales volume (MT) - exclude Europe Capacity utilisation Capacity utilisation - exclude Europe | 3Q end 2008 32.0% 59,267 41,181 | 8,184 ded 30 Septe 2007 33.1% 60,888 | (45.2) mber % (1.1) pt (2.7) | 9 months e 2008 30.9% 165,891 119,912 90% 92% 6-month ended 2008 US\$ | 2007 31.4% 150,844 112,438 90% 91% moving ave 30 Septemb | (48.3) |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer Gross Profit Margin Cocoa Ingredients Sales Volume (MT) Sales volume (MT) - exclude Europe Capacity utilisation Capacity utilisation - exclude Europe | 3Q end 2008 32.0% 59,267 41,181 | 8,184 ded 30 Septe 2007 33.1% 60,888 | (45.2) mber % (1.1) pt (2.7) | 9 months e 2008 30.9% 165,891 119,912 90% 92% 6-month ended 2008 US\$ | 2007 31.4% 150,844 112,438 90% 91% moving ave 30 Septemb 2007 US\$ | (48.3) |
| Effect of hedge re-designation - net of tax Key Indicators by Business Segments Branded Consumer Gross Profit Margin Cocoa Ingredients Sales Volume (MT) Sales volume (MT) - exclude Europe Capacity utilisation Capacity utilisation - exclude Europe | 3Q end 2008 32.0% 59,267 41,181 | 8,184 ded 30 Septe 2007 33.1% 60,888 | (45.2) mber % (1.1) pt (2.7) | 9 months e 2008 30.9% 165,891 119,912 90% 92% 6-month ended 2008 US\$ | 2007 31.4% 150,844 112,438 90% 91% moving ave 30 Septemb 2007 US\$ | (48.3) |



Review of Group Financial Performance

In this section which provides a review of the Group's 3Q 2008 results, we begin by highlighting some key points:

- Strong performance from core businesses
 - Branded Consumer On track to achieve record profit in FY2008
 - Cocoa Ingredients (Asia & Latin America) Improving EBITDA/mt trend demonstrating our ability to pass on costs increases
- Investment programme for European facility on track for completion in 1Q 2009
 - When completed, the facility will be of world-class standard with significant scale and capabilities to produce high quality products
- In the current global financial and economic turmoil:
 - Positive Current lower commodity prices which benefits us on two fronts -
 - (1) Benefit to profit margin of Branded Consumer; and
 - (2) Current low cocoa bean price will ease Cocoa Ingredients' working capital requirement, reduce borrowings and lower debt gearing level
 - Negative Higher operating and financial risks which we already have in place strategic initiatives to minimize our risks exposure
- With the growth momentum of our core businesses and the potential of Europe, we believe we are entering a new profit growth cycle.

3Q 2008 versus 3Q 2007

For 3Q 2008, the Group's operations generated revenue of US\$317.3 million representing a Year-on-Year (Y-o-Y) growth of 32.5%. During the period, the Cocoa Ingredients Division achieved revenue of US\$239.3 million representing 75.4% of Group revenue with the Branded Consumer Division contributing the remaining 24.6% or US\$78.0 million.

However the continuing pre-operating loss from the European Cocoa Ingredients operations combined with the negative US\$0.8 million hedge re-designation weighed on the Group's overall profit performance. For 3Q 2008, EBITDA of US\$13.4 million (a Y-o-Y decline of 24.5%) and Operating Profit of US\$9.0 million (a Y-o-Y decline of 33.7%) were generated.

Although the performance and outlook for the European Cocoa operations will be reviewed in greater detail on page 19, a few key points must be highlighted at this juncture:

- The loss at this stage of the development of the European operations is essentially a preoperating loss which does not yet reflect the full potential of the ongoing investment program.
- The financial performance between FY2007 and FY2008 is not comparable because under the terms negotiated in the purchase agreement, the Seller assumed a substantial amount of the loss in 2007. This resulted in a lower net loss reported in FY2007 and makes any comparison less meaningful.



For the US\$0.8 million hedge re-designation, this resulted from a change in the Group's Hedge Designation implemented in 1Q 2008 and represents a proportion of the residual fair value adjustment pertaining to 2007's physical hedge contracts. Please refer to page 23 for a more detailed explanation.

With these two factors affecting the 3Q 2008 results, the strong performance of the Group's core operations, i.e. the Branded Consumer and the Cocoa Ingredients (excluding Europe) Divisions, are not immediately evident.

Therefore, to present readers with a clearer picture of the Group's underlying operating performance, this "Review of Group Financial Performance" will be undertaken in the following sequence:

- 1. A review of the Group's core operations that is the Branded Consumer and Cocoa Ingredients (excluding Europe); followed by
- 2. A separate review of the European Cocoa Ingredients business.

Review of Group's Core Operations

Key Financial Highlights of the Core Operations for 3Q 2008

| | 3Q 2008 | 3Q 2007 | YoY chg | QoQ chg |
|--|------------|------------|---------|---------|
| | (US\$'000) | (US\$'000) | (%) | (%) |
| Branded Consumer | 77,989 | 66,039 | 18.1% | 21.5% |
| Cocoa Ingredients (Asia & Latin America) | 154,013 | 106,416 | 44.7% | 18.1% |
| Revenue | 232,002 | 172,455 | 34.5% | 19.2% |
| Branded Consumer | 9,635 | 8,446 | 14.1% | 16.7% |
| Cocoa Ingredients (Asia & Latin America) | 7,764 | 8,877 | -12.5% | 2.3% |
| EBITDA | 17,399 | 17,323 | 0.4% | 9.8% |
| Branded Consumer | 8,198 | 7,141 | 14.8% | 20.3% |
| Cocoa Ingredients (Asia & Latin America) | 5,780 | 6,944 | -16.8% | 7.4% |
| Operating Profit | 13,978 | 14,085 | -0.8% | 14.6% |

Note: (i) The 3Q 2008 profit figures for Cocoa Ingredients (Asia and Latin America) excludes the negative US\$0.8 million impact of hedge re-designation.

Branded Consumer Division

Key Financial Highlights for 3Q 2008

| | 3Q 2008 | 3Q 2007 | YoY chg | QoQ chg |
|--------------------------|------------|------------|---------|---------|
| | (US\$'000) | (US\$'000) | (%) | (%) |
| Indonesia | 57,641 | 51,392 | 12.2% | 21.9% |
| The Regional Markets | 20,348 | 14,647 | 38.9% | 20.4% |
| Branded Consumer Revenue | 77,989 | 66,039 | 18.1% | 21.5% |
| EBITDA | 9,635 | 8,446 | 14.1% | 16.7% |
| Operating Profit | 8,198 | 7,141 | 14.8% | 20.3% |

Note: The Q-o-Q change is a comparison between 3Q 2008 and 2Q 2008 figures.

The Branded Consumer Division achieved strong growth in both revenue and profitability, even under the current challenging environment. For 3Q 2008, a strong revenue growth of 18.1% Y-o-Y and an equally strong operating profit growth of 14.8% was achieved.

⁽ii) The Q-o-Q change is a comparison between 3Q 2008 and 2Q 2008 figures.



For the Division as a whole, significant growth was achieved in sales of Premium Own Brands products and 3rd Party Brands. The revenue stream from the distribution of 3rd Party Brands currently forms 41% of the Division's revenue.

Core operations in Indonesia

The double digit revenue growth in 3Q 2008 was driven by strong growth of core Premium Own Brands and 3rd Party Brands.

For Own Brands in Indonesia, the key point to highlight is:

The robust revenue growth of Premium Own Brands was driven by strong sales of core premium brands like SilverQueen. This was similar to the performance in the previous two quarters.

For 3rd Party Brands, the strong double digit revenue growth achieved in 3Q 2008 was driven by growth in existing agencies and from new agencies secured.

On a Quarter-on-Quarter (Q-o-Q) basis, revenue growth of 21.9% was achieved across Own Brands and 3rd Party Brands sales. For Own Brands sales, both the Premium and the low priced point categories achieved Q-o-Q growth.

The Regional Markets

In 3Q 2008, the regional markets achieved revenue growth of 38.9% Y-o-Y with contributions of 26.1% to the Branded Consumer Division's revenue versus 22.2% a year ago. The growing contribution from the regional markets can be attributed to the strong double digit revenue growth achieved in our key markets of the Philippines, Malaysia and Singapore.

The Philippines operations achieved strong double digit revenue growth in both Own Brands sales and 3rd Party Brands sales; and contributed 8.4% of the Division's 3Q 2008 revenue, compared to 7.6% previously. For Own Brands, the growth can be attributed to our success in gaining greater penetration into the different channels and regions in the archipelago. The successful new product launches, especially under the "Goya" brand, have also contributed to this growth achieved. For 3rd Party Brands sales, the growth can be attributed to contributions from new agencies secured, e.g. Fisherman's Friend, Calbee and Yupi.

The growth of 3rd Party Brands distribution was achieved not only in the Philippines but also in the markets of Singapore and Malaysia where we have now successfully developed the size of the distribution business. The strong growth was generated not only from new agencies secured but also by the existing agencies as well.

Profit Performance

For the Branded Consumer Division, the Y-o-Y growth achieved at the EBITDA and operating profit level was 14.1% and 14.8% respectively, driven by strong revenue growth of Premium Own Brands and 3rd Party Brands. The Y-o-Y decline of 1.1 percentage point in the blended gross profit margin is due to higher revenue contribution from 3rd Party Brands. Furthermore, the newer 3rd Party Brands have lower margins as the pricing structure does not build in the requirement for any A&P support (as the A&P support costs are borne by the Principals directly). This business whilst making a positive profit contribution has the impact of lowering the blended Gross Profit Margin computation.



More importantly for the Own Brands' margin, the key points to highlight are:

- The gross profit margin of Own Brands improved on a Y-o-Y basis due to the change in sales
 mix with an increased contribution from premium higher margin products and timely price
 increases implemented.
- Own Brands margin improved despite higher input costs (i.e. raw materials, energy and packaging costs) in 2008.

Growth Strategy of the Branded Consumer Division

Despite the challenging operating environment, the Division will continue to grow its dominance as a major regional chocolate confectionery player by maintaining its commitment to grow and build on its strengths for the long term. These initiatives include:

1. Growing through innovation to broaden the portfolio of products

As one of the market leaders in this region, the division is continually investing to develop new products that will become pillars of future growth to further enlarge our customer base and thus, enhance our market share in all markets we operate in.

We will continue to have a strong pipeline of new product introductions where many of these new products will be branded under our existing brands to create the demand pull to our products. Examples of new product launched in the second half of 2008 are "Delfi TopNut", "Chocomax Roll" and "SilverQueen CashewCrunch".

This has been a strategy that has proven to be successful in increasing the overall market size of our strong brands whilst minimizing brand cannibalization. New customers who were not loyal to the brand previously are more likely to try the new product offerings whilst existing customers are now given more choice therefore allowing us to build on their existing customer loyalty.

2. Continual investments to grow the scale of the distribution infrastructure

Investments to extend and strengthen our distribution structures are constantly being undertaken in line with our pursuit to widen our product range. This is done not only to broaden the distribution pipeline for the product categories and the product range to be sold, but also to increase the penetration of our existing products to new and existing channels and customer segments. Presently, we are aligning our distribution infrastructure by channel and product groupings to maximize the distribution of our products.



Cocoa Ingredients Division

Cocoa Ingredients Division (excluding Europe)

Key Financial Highlights for 3Q 2008

| Ney Financial Highlights for 3Q 2006 | | | | |
|--------------------------------------|------------|------------|---------|---------|
| | 3Q 2008 | 3Q 2007 | YoY chg | QoQ chg |
| | (US\$'000) | (US\$'000) | (%) | (%) |
| Revenue | 154,013 | 106,416 | 44.7% | 18.1% |
| EBITDA | 7,764 | 8,877 | -12.5% | 2.3% |
| Operating Profit | 5,780 | 6,944 | -16.8% | 7.4% |
| EBITDA/mt (6 month moving average) | 193 | 195 | -1.0% | 19.1% |
| Sales volume (mt) | 41,181 | 41,867 | -1.6% | 7.7% |

Note: The 3Q 2008 profit figures above excludes the negative US\$0.8 million effect of hedge re-designation. The Q-o-Q change is a comparison between 3Q 2008 and 2Q 2008 figures.

For the Group's Cocoa Ingredients operations in Asia and Latin America, 3Q 2008 revenue increased US\$47.6 million or 44.7% Y-o-Y to US\$154.0 million. The EBITDA of US\$7.8 million generated was higher on a Q-o-Q basis although is lower Y-o-Y as a higher proportion of higher margin ingredients were delivered in 3Q 2007.

The key point to highlight is that the EBITDA/mt achieved in the last two quarters is higher than the weak EBITDA/mt in 4Q 2007 and 1Q 2008.

The improving trend reflects the higher product pricing for our premium cocoa ingredients and the strong demand from our global customers. New markets penetrated the key driver of the 9-month sales volume growth of 6.6%. The fundamentals are robust for the Cocoa Ingredients business with customized cocoa ingredients and new innovations continuing to drive the volume growth. Despite the capacity added in Brazil, capacity utilization remains high.

The European Cocoa Ingredients Operations

After completing the acquisition of the European operations in March 2007, there is currently an ongoing program to significantly raise the capabilities and scale of the operations in the Hamburg cocoa ingredients processing facility. We have been investing financial resources, technology and organization to build a state of the art facility and this programme is nearing completion. The investment program is targeted to be completed by the end-1Q 2009 when the European operations will have a world class facility of significant scale capable of producing high quality products. The Cocoa Ingredients Division will be able to:

- 1. Expand its geographical operations and solidify its presence globally;
- 2. Build a significant market presence in Europe, the largest market for cocoa ingredients with strong growth prospects especially from the developing Eastern European markets; and
- 3. Further capture the outsourcing trend, especially in the supply of premium cocoa ingredients to international food and beverage companies.

However until the investment program is completed, Hamburg's capabilities are currently limited to producing low priced generic grade cocoa ingredients and semi finished products which generate extremely low EBITDA yields. The current operations have yet to benefit from the ongoing investment program which will significantly raise the capabilities and scale of the operations.



The current losses from the European operations essentially reflect the facility at its present preoperating stage and do not yet reflect its full potential after the investment program.

As a result of our current inability to sell customized ingredients, the negative EBITDA/mt of US\$98 generated reflects the low pricing achievable for the current semi-finished products. Other factors contributing to the loss were:

- 1. Disruption to production caused by the upgrading program; and
- 2. Higher overheads disproportional to the present business but necessary ahead of the completion of the investment program.

At this point, it must be re-emphasized that the financial performance between FY2007 and FY2008 is not comparable because under the terms negotiated in the purchase agreement, the Seller assumed a substantial amount of the loss in 2007. This resulted in a lower net profit reported in FY2007 while FY2008 fully reflects the operations at the current pre-operating stage.

More significantly, with the completion of the investment programme, the European operations can begin selling higher priced cocoa powder which will provide an immediate uplift to its financial performance.

Financial strategies to minimize risks under the current Global Financial Environment

Given the current turmoil in the global financial environment, it is timely to highlight the Group's strategic initiatives to strengthen our financial position that were established prior to the current turmoil. The initiatives already implemented include:

- 1. Reducing reliance on short term borrowings to fund working capital requirements The percentage of short term borrowing to total borrowings is currently at 51% which is a significant reduction from 79% two years ago;
- 2. Maintained current ratio at 1.37x level The Group's working capital borrowings are adequately supported by liquid assets;
- 3. Broadening the sources of the Group's financing and tapping the debt market opportunistically;
- Matching our debt maturity profile to suit the financing and investment needs of the Group;
 and
- 5. Reducing the effective interest cost for the Group over the longer term.

In addition to the above initiatives, we have taken further steps (as discussed below) to minimize risks under the current situation. Our programme is an ongoing programme as we consider other measures to contain risks, optimize cash flow and tighter manage our working capital.



The Credit Crunch - Risks & Mitigants

| through internal cas 2. Of the working capit Preventive action alread Liquidity Risk 1. Pursue options in | 5% is due for repayment in 2009. Can be refinanced h flows all facilities, no significant amount is due for renewal | | | |
|---|--|--|--|--|
| through internal cas 2. Of the working capit Preventive action alread Liquidity Risk 1. Pursue options in | h flows al facilities, no significant amount is due for renewal | | | |
| ■ Preventive action alread Liquidity Risk 1. Pursue options in | | | | |
| Liquidity Risk 1. Pursue options in | y taken: | | | |
| | | | | |
| on short term workir | the debt capital market to further reduce reliance ng capital facilities; and | | | |
| | on of the Group's financing strategy which includes of maturity profile to match the financing and f the business | | | |
| Lower commodity price working capital requirem | es (including cocoa beans) will translate to lower ents | | | |
| ■ Diversified sources of contract panel | redit - The Group has more than 10 banks on the | | | |
| ■ In compliance with debt | covenants | | | |
| | ve assured us that the Group's credit facilities (i.e. loans) will continue to operate | | | |
| Credit Financing transforming cocoa bea financial institutions as hedged assets; backed by | Our Trade Finance facilities are used in the significant value add process of transforming cocoa beans to customized cocoa ingredients - favoured by financial institutions as these facilities are used to fund highly liquid and hedged assets; backed by committed sales contract. | | | |
| (Bank Exposure Risk) ■ Credit headroom of approximately the 69% le | more than US\$162 million with utilization at evel | | | |
| ■ For the expansion in E lines which are already in | urope, this will be funded through committed credit n place | | | |
| ■ Preventive action alread | y taken: | | | |
| example, working v | f increasing credit headroom for contingencies. For with several existing and new financial institutions to brking capital financing | | | |
| ■ Core businesses genera | ting strong operating cash flows | | | |
| US\$3,400 per mt (25 y | working capital arising from surge in bean prices to year high). Bean prices have since weakened to ease cash flow and borrowing level | | | |
| | European investment program will see significantly e in 2009 - The Group is expected to generate free | | | |
| ■ Action taken to further st | rengthen the Group's cash flow: | | | |
| 1. Improve working management; and | capital cycle through tighter working capital | | | |
| Deferring any ca generating. | pital expenditure that is not immediately income | | | |



| | ■ Source cocoa beans through multiple suppliers to minimize supply risk | | | | |
|--------------------------|---|--|--|--|--|
| | ■ In the event of any potential supply interruption from one of our suppliers, this risk can be effectively managed through our other suppliers | | | | |
| Counterparty Risk | Minimal exposure to our cocoa bean suppliers and trading houses if all committed positions were to be liquidated | | | | |
| Counterparty Nisk | ■ There have been no counterparty defaults to-date and we continue to monitor and minimize these risks | | | | |
| | Preventive action already taken: | | | | |
| | ✓ Tightened credit checks and controls on receivables collection to minimize our exposure and maximize collections | | | | |
| | Minimise risk through matching borrowings with functional currency revenue | | | | |
| | For Cocoa Ingredients (Asia & Latin America) - USD revenue matches USD borrowings | | | | |
| Foreign Currency Risk | For Cocoa Ingredients (Europe) - Euro revenue matches Euro borrowings | | | | |
| | For Branded Consumer - Local currency revenue (eg. Rupiah) matches local currency borrowings (eg. Rupiah) | | | | |
| | ■ For the Indonesian operations, the impact of currency movement on raw material purchases is managed through price increases and cost reductions | | | | |

As a result of our financial strategy, we believe the Group's financial position has been significantly strengthened:

- High level of debt service capacity The Group has more than sufficient liquid assets and cash flow to service all our short term borrowings. The Group's inventories and receivables of US\$396 million far exceeds the working capital borrowings of US\$181 million.
- Credit headroom The Group has adequate credit headroom with current utilization at 69% of total committed credit facilities. Although current unutilized credit facilities total US\$162 million, we will explore options to further increase the headroom.
- No significant debt repayment over the next two years Of total debt, only US\$40 million (or 11%) is due for repayment over the next two years which can be refinanced through internal cash flow.
- Adjusted net debt to equity at below 1.0 times Although the net debt/equity level of the Group as at September 2008 is 1.7 times, this is mainly due to higher inventories on the back of high commodities prices (mainly cocoa beans). However, if the financing of these liquid inventory assets were excluded, the adjusted net debt/equity (excluding trade finance and the Medium Term Notes) for the period is at 0.63 times, although higher than the 0.50 times at 31 December 2007 but well below the 1.0 level.



The Impact of the New Approach to Hedge Accounting under FRS 39

As previously explained in the Group's "1Q 2008 and 2Q 2008 Unaudited Financial Statement and Dividend Announcement", the alternative Cash Flow Hedge (CFH) approach was adopted in 1Q 2008 from the previous Fair Value Hedge approach for the Cocoa Ingredients Division in the Fair East. The rationale for the adoption of the CFH approach is to minimize any unnecessary Profit and Loss movement and more closely match the impact of the hedges with the underlying transactions.

However, consequent to the change in hedge designation and in accordance with FRS 39, there will be a residual fair value adjustment of US\$5.6 million (pertaining to 2007's year end physical hedge contracts and inventories) which will be realized to the Profit and Loss Account over the course of FY2008. A negative fair value adjustment of US\$0.8 million was reflected as part of 3Q 2008's Cocoa Ingredients Division's cost of sales in accordance with the corresponding realization of sales contracts and inventories during this quarter. For the 9-month period, a cumulative total of US\$5.2 million has been charged.

This new approach was applied to the Far East Cocoa Ingredients operations in 1Q 2008 and to the European operations in 3Q 2008; and will be applied where possible to Latin America in the future.

Over the longer term, the Group believes that the CFH approach should minimize volatility from the fair valuation of bean futures on the operating performance of the Division.

Operating Expenses

The Group's Selling and Distribution Expenses and General and Administration Expenses increased by US\$2.5 million and US\$1.0 million to reach US\$20.2 million and US\$7.6 million respectively during the quarter. The increase in these expenses can be attributable to:

- 1. Higher outward freight costs from both divisions in line with increases in sales volumes;
- 2. Strengthening of the Europe operations in anticipation of the ramp-up of production capabilities by the end of 1Q 2009; and
- 3. Increased staff costs to support the higher sales volumes, new product launches and a stronger sales and distribution platform.

Finance Cost

The Group's finance cost in 3Q 2008 of US\$4.2 million reflected the funding for:

- 1. Higher working capital requirements in line with higher market prices for beans;
- 2. Funding for the Cocoa Ingredients Division's Europe acquisition; and
- 3. Funding of the capacity expansion in Europe.



Review of Balance Sheet and Financial Position

| Balance Sheet as at | 30-Sep-08 | 31-Dec-07 | Change |
|----------------------|-----------|-----------|----------|
| | US\$'000 | US\$'000 | US\$'000 |
| Total Assets | 694,032 | 536,258 | 157,774 |
| Current assets | 439,848 | 311,930 | 127,918 |
| Non current assets | 254,184 | 224,328 | 29,856 |
| Total Borrowings | 354,501 | 225,320 | 129,181 |
| Shareholders' Equity | 184,637 | 188,776 | (4,139) |
| Net Working Capital | 118,095 | 86,201 | 31,894 |

Total assets grew by US\$157.8 million of which US\$48.2 million arose from capital expenditure and the remainder from higher working capital. The businesses' growth and expansion was mainly funded by operating cash flow before working capital changes of US\$36.8 million, Medium Term Notes and bank loans totaling US\$82.1 million and increased utilization of working capital (including trade finance) facilities.

The Group's increased borrowings can be attributed to:

- 1. Additional utilization of term loan and working capital facilities of US\$69.5 million for the European capital expenditure and working capital; and
- 2. Higher trade finance required to fund cocoa inventories which have surged in value due to rising cocoa bean prices during the period under review.

This resulted in an increase in the Group borrowings from US\$225.3 million as of 31 December 2007 to US\$354.5 million. The tapping of MTN and medium term bank borrowing to refinance part of working capital and fund capital expenditure is to strengthen the Group's capital structure and better match the debt maturity profile to suit the Group's funding and investment needs.

The Group's net debt to equity ratio increased from 1.06 times to 1.70 times as of September 2008. Excluding the trade finance for inventories, its adjusted net debt equity¹ increased marginally from 0.70 times to 0.96 times.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The Group's results for 3rd Quarter and 9-months 2008 are in line with the commentary made in Paragraph 10 of the Group's 2Q 2008 Unaudited Financial Statement and Dividend Announcement dated 13 August 2008.

10. A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The combined earnings stream from the two different but complementary businesses add strength and agility to the Business Model. The Group aims to continue growing by leveraging and building on its key strengths and to achieve its strategic objectives of strengthening its core competencies including the extension of its regional footprint for the Branded Consumer business; to solidify its global position of its Cocoa Ingredients Division; and to maximize its asset yields.

¹To more accurately reflect the gearing of the Group, adjusted net debt ratio is computed by adjusting for working capital facilities (including trade finance) which are used to fund cocoa beans/raw material inventories.



For the **Branded Consumer Division**, the Division aims to continue to drive growth, profitability and expand market penetration into its key ASEAN market and capture a larger share of the world's fastest growing region for chocolate confectionery sales. The intention is to further tap the consumer dollar through new product offerings, brand building initiatives and widen its customer base. The Division also aims to leverage on its distribution strength to maximize returns by further driving larger volumes of Own Brands and 3rd Party Brands through its regional distribution infrastructure.

The **Cocoa Ingredients Division** aims to continue growing its geographical reach and solidify its global market presence by driving the demand of its cocoa products to its portfolio of customers in the food and beverage industry. The Division will continue with its ongoing market development initiatives and its strategic capacity expansion program to optimize the future growth potential for the Group.

Although the European division's operational losses are likely to continue in the near future, the Division is confident of the long term contributions from this acquisition. The Division anticipates that the planned strategic investment to upgrade and expand the facilities will lift the EBITDA yield to generate attractive returns.

Outlook for FY2008

For FY2008, the business outlook for the core businesses is positive with a stronger 2nd half expected. The Branded Consumer Division is expected to achieve record profit driven by our core market in Indonesia and better performance from the Philippines operations. For the Cocoa Ingredients operations in Asia and Latin America, strong sales to our customers will continue to drive volume growth. On a full year basis, the EBITDA yield (before the effect of hedge re-designation) for the Cocoa Ingredients Division is likely to be higher than 1H 2008's US\$162/mt but lower than FY2007's level because of the weak 1Q 2008 EBITDA yield.

This, however, is unlikely to be sufficient to offset the combined negative impact of the preoperating loss from the European cocoa operations and the full year negative US\$5.6 million effect of the hedge re-designation. As a result, the Group's FY 2008 net profit is likely to be lower than last year's.

Outlook for FY2009

With the crisis in the financial sector now affecting many parts of the broader economy, the global environment has changed dramatically. Factors like the credit crunch, higher operating risks and the global economic slowdown have changed the general operating landscape.

However, after taking these into consideration, we are optimistic on the Group's outlook in 2009 for the following reasons:

Branded Consumer

- Two positive factors for our main confectionery markets of Indonesia and the Philippines
 (1) Economic growth still expected in 2009, albeit at slower rate and (2) Current lower commodity prices will benefit lower income groups and encourage higher consumption.
- Consumption of chocolate confectionery is generally resilient and with our brand strength and market leadership position, we will continue driving sales growth in all sectors of our business.
- The lower commodity prices will also benefit profit margin of Own Brands.



Cocoa Ingredients

- A significant portion of 2009's capacity is already committed to fulfilling strong demand from our global customers.
- We expect the improving EBITDA yield trend to continue.
- With the completion of the investment program in 1Q 2009, the European Cocoa Operations will see a significant improvement in financial performance.

11. Dividend

a. Current Financial Period Reported On

Any dividend declared for the current financial period reported on? No

b. Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the preceding financial period reported on? No

c. Date payable

N/A

d. Books closure date

Not applicable

e. If no dividend has been declared/recommended, a statement to that effect.

Not applicable.



12. Segment Information

Primary reporting format - business segments

| | Cocoa Ingredients | Branded Consumer | Total | |
|---|-------------------|---------------------|----------|--|
| | US\$'000 | US\$'000 | US\$'000 | |
| For 9 months ended 30 September 2008 | | | | |
| Sales: | | | | |
| - External sales | 632,219 | 201,183 | 833,402 | |
| - Inter-segment sales | 14,263 | - | 14,263 | |
| | 646,482 | 201,183 | 847,665 | |
| Elimination | | | (14,263) | |
| | | _ | 833,402 | |
| Segment result | 1,507 | 22,479 | 23,986 | |
| Finance costs | | | (12,110) | |
| Share of profit of associated companies | | | (376) | |
| Profit before tax | | | 11,500 | |
| Income tax expense | | | (2,796) | |
| Minority interest | | | 2,556 | |
| Net profit | | | 11,260 | |
| Other segment items | | | | |
| Segment assets | 526,754 | 159,344 | 686,098 | |
| Associated companies | | | 2,437 | |
| Unallocated assets | | | 5,497 | |
| Consolidated total assets | | _ | 694,032 | |
| Segment liabilities | 407,607 | 71,118 | 478,725 | |
| Unallocated liabilities | | | 12,529 | |
| Consolidated total liabilities | | _ | 491,254 | |
| Capital expenditure | 46,202 | 2,029 | 48,231 | |
| Depreciation | 8,433 | 4,754 | 13,187 | |
| Amortisation | 364 | 18 | 382 | |
| EBITDA | 10,251 | 26,808 | 37,059 | |



Segment Information (continued)

Primary reporting format - business segments (continued)

| | Cocoa Ingredients | Total | |
|---|-------------------|----------|----------|
| | US\$'000 | US\$'000 | US\$'000 |
| For 9 months ended 30 September 2007 | | | |
| Sales: | | | |
| - External sales | 418,130 | 181,635 | 599,765 |
| - Inter-segment sales | 11,993 | - | 11,993 |
| | 430,123 | 181,635 | 611,758 |
| Elimination | | | (11,993) |
| | | _ | 599,765 |
| Segment result | 16,549 | 19,411 | 35,960 |
| Finance costs | | | (8,994) |
| Share of profit of associated companies | | _ | (109) |
| Profit before tax | | | 26,857 |
| Income tax expense | | | (6,513) |
| Minority interest | | | 796 |
| Exceptional items | | | 623 |
| Net profit | | | 21,763 |
| Other segment items | | | |
| Segment assets | 391,267 | 153,097 | 544,364 |
| Associated companies | | | 2,916 |
| Unallocated assets | | | 1,049 |
| Consolidated total assets | | _ | 548,329 |
| Segment liabilities | 263,021 | 73,749 | 336,770 |
| Unallocated liabilities | | | 11,211 |
| Consolidated total liabilities | | _ | 347,981 |
| Capital expenditure | 6,463 | 10,654 | 17,117 |
| Depreciation | 7,067 | 3,902 | 10,969 |
| Amortisation | 256 | 38 | 294 |
| EBITDA | 23,785 | 23,162 | 46,947 |



Secondary reporting format - geographical segments

For 9 months ended 30 September

| | Reven | iue | Total as | ssets | Capital exp | enditure |
|-------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
| | 2008 | 2007 | 2008 | 2007 | 2008 | 2007 |
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> |
| Indonesia | 163,276 | 153,313 | 193,927 | 154,268 | 2,235 | 11,760 |
| Singapore | 49,154 | 33,600 | 258,030 | 248,982 | 208 | 12 |
| Philippines | 28,784 | 23,157 | 35,622 | 29,685 | 244 | 314 |
| Thailand | 6,845 | 5,641 | 26,097 | 21,747 | 204 | 437 |
| Malaysia | 20,803 | 18,025 | 127,180 | 83,973 | 8,972 | 836 |
| Japan | 53,215 | 39,075 | - | - | - | - |
| Middle East | 24,700 | 13,506 | - | - | - | - |
| Other countries in Asia | 35,179 | 23,579 | - | - | - | - |
| Australia | 45,373 | 37,147 | - | - | - | - |
| Europe | 295,043 | 199,728 | 200,157 | 115,448 | 35,599 | 1,639 |
| North America | 32,489 | 17,341 | 1,355 | 629 | - | - |
| South America | 57,905 | 26,294 | 81,168 | 59,815 | 769 | 2,119 |
| Africa | 20,636 | 9,359 | | | | - |
| | 833,402 | 599,765 | 923,536 | 714,547 | 48,231 | 17,117 |
| Elimination | - | | (229,504) | (166,218) | | |
| | 833,402 | 599,765 | 694,032 | 548,329 | 48,231 | 17,117 |

13. Interested Person Transactions

| | a shareholders' mandate pu | Aggregate value of all transactions conducted under a shareholders' mandate pursuant to Rule 920 of the SGX Listing Manual | | |
|-------------------------|----------------------------|--|--|--|
| | 3Q 2008 | YTD Sept 2008 | | |
| | <u>US\$'000</u> | <u>US\$'000</u> | | |
| PT Freyabadi Indotama | | | | |
| - Sales of goods | 1,079 | 2,927 | | |
| - Purchase of products | 2,077 | 5,683 | | |
| | 3,156 | 8,610 | | |
| PT Tri Keeson Utama | | | | |
| - Sales of goods | 850 | 2,262 | | |
| PT Fajar Mataram Sedayu | | | | |
| - Sales of goods | 550 | 1,504 | | |
| - Purchase of goods | 117 | 309 | | |
| | 667 | 1,813 | | |
| PT Sederhana Djaja | | | | |
| - Lease of properties | 17 | 52 | | |
| | 4,690 | 12,737 | | |

Note: ¹ Aggregate value of all interested person transactions include transactions less than S\$100,000.

BY ORDER OF THE BOARD Lian Kim Seng/Evelyn Chuang Secretaries