

Petra Foods Limited
Unaudited Financial Statements and Dividend Announcement
For the 1st Quarter Ended 31 March 2012

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**PART I - INFORMATION REQUIRED FOR ANNOUNCEMENT OF QUARTERLY (1Q, 2Q, 3Q & 4Q),
HALF YEAR AND FULL YEAR RESULTS**

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1(a)(i) An income statement and statement of comprehensive income, or a statement of comprehensive income, for the group together with a comparative statement for the corresponding period of the immediately preceding financial year.

| | | Group | | |
|--|--------------|--------------------------------|--------------------|---------|
| | | 3 months ended 31 March | | |
| | | 2012 | 2011 | % |
| | <u>Notes</u> | <u>US\$'000</u> | <u>US\$'000</u> | |
| Revenue | 1 | 402,617 | 433,087 | (7.0) |
| Cost of Sales | 2 | (338,531) | (373,973) | (9.5) |
| Gross profit | | 64,086 | 59,114 | 8.4 |
| Other operating income | | 1,068 | 2,112 | (49.4) |
| Selling and distribution costs | | (26,024) | (26,473) | (1.7) |
| Administrative expenses | | (9,397) | (9,552) | (1.6) |
| Finance costs | 3 | (6,529) | (6,945) | (6.0) |
| Other operating expenses | | (1,254) | (606) | 106.9 |
| | | 21,950 | 17,650 | 24.4 |
| Share of results of associated companies and joint venture | | (60) | 189 | NM |
| Profit before income tax | | 21,890 | 17,839 | 22.7 |
| Income tax expense | 4 | (5,557) | (4,279) | 29.9 |
| Total profit | | 16,333 | 13,560 | 20.4 |
| Profit/(loss) attributable to: | | | | |
| Equity holders of the Company | | 16,339 | 13,560 | 20.5 |
| Non-controlling interest | | (6) | - | NM |
| | | 16,333 | 13,560 | 20.4 |
| | | | | |
| EBITDA | 5 | 34,499 | 30,404 | 13.5 |
| | | | | |
| Earnings per share (US cents) - Basic and Diluted ^a | | 2.67 | 2.22 | 20.5 |
| | | | | |
| Return on equity | | 21.1%^b | 20.5% ^c | 0.6% pt |

a As there are no potentially dilutive ordinary shares, diluted Earnings per Share (EPS) is the same as basic Earnings per Share. EPS is calculated by dividing the net profit attributable to shareholders of the Company by the number of shares of 611,157,000.

b For comparative purposes, ROE is computed based on the annualized 1Q 2012 net profit attributable to equity holders of the company divided by average shareholders' equity.

c Relates to full year 2011 audited figures.

Explanatory notes on income statement

Note 1 - Breakdown of Sales by Division

| | 3 months ended 31 March | | |
|----------------------------|-------------------------|-----------------|----------|
| | 2012 | 2011 | Change |
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>%</u> |
| Cocoa Ingredients Division | 282,236 | 323,166 | (12.7) |
| Branded Consumer Division | 120,381 | 109,921 | 9.5 |
| | <u>402,617</u> | <u>433,087</u> | (7.0) |

The Cocoa Ingredients Division's 1Q 2012 revenue was lower mainly due to the pass through effect of lower cocoa bean prices during the quarter while sales volume was flat Y-o-Y. 1Q 2011 had the benefit of exceptionally higher product shipment.

Note 2 - Cost of Sales

| | 3 months ended 31 March | | |
|---|-------------------------|-----------------|----------|
| | 2012 | 2011 | Change |
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>%</u> |
| Cost of goods sold | 339,202 | 370,730 | (8.5) |
| Cost of processing services rendered | 4,171 | 3,923 | 6.3 |
| | <u>343,373</u> | <u>374,653</u> | (8.3) |
| Transfer from cash flow hedge reserve - cocoa bean and foreign exchange derivatives | (4,198) | 2,121 | NM |
| Other adjustments to cost of sales: | | | |
| - Fair value loss/(gain) on cocoa bean derivatives | 2,022 | (1,149) | NM |
| - Fair value gain on foreign exchange derivatives | (2,666) | (1,652) | 61.4 |
| Cost of Sales | <u>338,531</u> | <u>373,973</u> | (9.5) |

Note 3 - Finance Costs (Net)

| | 3 months ended 31 March | | |
|---|-------------------------|-----------------|----------|
| | 2012 | 2011 | Change |
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>%</u> |
| Interest Expense | 5,678 | 6,324 | (10.2) |
| Transfer from cash flow hedge - interest rate swaps | 986 | 763 | 29.2 |
| | <u>6,664</u> | <u>7,087</u> | (6.0) |
| Less: Interest costs capitalized as cost of property, plant and equipment | (135) | - | NM |
| | <u>6,529</u> | <u>7,087</u> | (7.9) |
| Net foreign exchange gain | - | (142) | NM |
| Total finance costs | <u>6,529</u> | <u>6,945</u> | (6.0) |

The finance cost in 1Q 2012 was 6.0% or US\$0.4 million lower than 1Q 2011 due to lower Euro and USD interest rates during the quarter.

Note 4 - Net Profit

Net Profit is derived after (deducting)/crediting the following:

| | 3 months ended 31 March | | |
|---|-------------------------|-----------------|----------|
| | 2012 | 2011 | Change |
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>%</u> |
| Depreciation of property, plant and equipment | (6,172) | (6,064) | 1.8 |
| Amortization of intangible assets | (98) | (104) | (5.8) |
| Net foreign exchange loss/(gain) | 1,094 | (356) | NM |
| Over provision of tax in prior years | 254 | 138 | 84.1 |
| Gain on disposal of property, plant and equipment | 65 | 131 | (50.4) |
| Impairment loss on trade receivables | (2) | (3) | (33.3) |
| Inventories written off | (127) | (270) | (53.0) |
| Allowance made for inventory obsolescence | (420) | (447) | (6.0) |

Note 5 - EBITDA

| | 3 months ended 31 March | | |
|---|-------------------------|-----------------|----------|
| | 2012 | 2011 | Change |
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>%</u> |
| Profit Before Tax | 21,890 | 17,839 | 22.7 |
| Interest expense | 6,529 | 7,087 | (7.9) |
| Fair value gain on interest rate derivatives | (138) | (676) | (79.6) |
| Interest income | (52) | (14) | 271.4 |
| Depreciation of property, plant and equipment | 6,172 | 6,064 | 1.8 |
| Amortization of intangible assets | 98 | 104 | (5.8) |
| EBITDA | <u>34,499</u> | <u>30,404</u> | 13.5 |

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

| | Notes | Group | | Company | |
|---|-------|------------------|------------------|----------------|----------------|
| | | 31-Mar-12 | 31-Dec-11 | 31-Mar-12 | 31-Dec-11 |
| | | US\$'000 | US\$'000 | US\$'000 | US\$'000 |
| ASSETS | | | | | |
| Current assets | | | | | |
| Cash and cash equivalents | | 41,655 | 19,091 | 26,521 | 10,276 |
| Derivative assets | | 5,769 | 11,818 | 3,089 | 10,423 |
| Trade receivables | | 164,080 | 162,499 | 262,497 | 247,011 |
| Inventories | 1 | 509,292 | 477,885 | 17,179 | 9,433 |
| Tax recoverable | | 10,626 | 10,292 | 968 | 661 |
| Other current assets | | 33,794 | 33,838 | 13,514 | 12,208 |
| Receivables from subsidiaries | | - | - | 1,666 | - |
| | | 765,216 | 715,423 | 325,434 | 290,012 |
| Non-current assets | | | | | |
| Investments in subsidiaries | 2 | - | - | 145,461 | 145,356 |
| Investments in associated companies and joint venture | | 3,265 | 3,348 | 3,000 | 3,000 |
| Receivables from subsidiaries | | - | - | 95,593 | 88,417 |
| Loans to associated company | | 2,590 | 2,531 | - | - |
| Property, plant and equipment | 3 | 292,546 | 280,361 | 2,370 | 2,270 |
| Intangibles assets | | 21,153 | 20,958 | 1,784 | 1,784 |
| Deferred income tax assets | | 22,715 | 23,896 | 311 | 581 |
| Other non-current assets | | 706 | 728 | 1 | 5 |
| | | 342,975 | 331,822 | 248,520 | 241,413 |
| Total Assets | | 1,108,191 | 1,047,245 | 573,954 | 531,425 |
| LIABILITIES | | | | | |
| Current liabilities | | | | | |
| Trade payables | | 131,267 | 136,563 | 92,401 | 74,894 |
| Other payables | | 56,549 | 59,000 | 12,828 | 19,001 |
| Current income tax liabilities | | 5,282 | 3,855 | 1,174 | 1,349 |
| Derivative liabilities | | 9,432 | 13,082 | 6,473 | 10,770 |
| Borrowings | 4 | 343,085 | 374,405 | 125,214 | 140,259 |
| | | 545,615 | 586,905 | 238,090 | 246,273 |
| Non-current liabilities | | | | | |
| Borrowings | 4 | 222,035 | 146,734 | 116,184 | 72,121 |
| Deferred income tax liabilities | | 5,343 | 4,900 | - | - |
| Provisions for other liabilities and charges | | 12,686 | 11,783 | - | - |
| | | 240,064 | 163,417 | 116,184 | 72,121 |
| Total liabilities | | 785,679 | 750,322 | 354,274 | 318,394 |
| NET ASSETS | | 322,512 | 296,923 | 219,680 | 213,031 |
| Capital and reserves attributable to the Company's equity holders of the Company | | | | | |
| Share capital | | 155,951 | 155,951 | 155,951 | 155,951 |
| Foreign currency translation reserve | | (5,323) | (6,939) | - | - |
| Other reserves | 5 | (24,588) | (32,217) | (12,988) | (17,274) |
| Retained earnings | | 196,126 | 179,787 | 76,717 | 74,354 |
| | | 322,166 | 296,582 | 219,680 | 213,031 |
| Non controlling interest | | 346 | 341 | - | - |
| Total equity | | 322,512 | 296,923 | 219,680 | 213,031 |

Explanatory notes on statement of Financial Position

Note 1 - Inventories

A breakdown of the Group's inventories is as follows:

| | 31 March 2012 | 31 December 2011 |
|-------------------|----------------------|------------------|
| | <u>US\$'000</u> | <u>US\$'000</u> |
| Cocoa Ingredients | 457,070 | 419,688 |
| Branded Consumer | 52,222 | 58,197 |
| | 509,292 | 477,885 |

Compared to end FY 2011, the Group's inventories at 31 March 2012 were higher as the Cocoa Ingredients Division increased its cocoa bean sourcing activities in key origin countries to minimize supply risk; achieve cost savings; and secure higher quality beans. This was partly offset by lower inventories carried by the Branded Consumer Division.

Note 2 - Investment in Subsidiaries

On 9 February 2012, the Company incorporated a wholly-owned subsidiary, Delfi Cocoa Investment SA, in Switzerland with an issued and paid up capital of Swiss Franc (SFr) 100,000 of 100 ordinary shares at par value of SFr 1,000 each, paid in cash.

Note 3 - Capital Expenditure on Property, Plant and Equipment

| | 3 months ended 31 March | |
|-------------------|--------------------------------|-----------------|
| | 2012 | 2011 |
| | <u>US\$'000</u> | <u>US\$'000</u> |
| Cocoa Ingredients | 12,000 | 2,816 |
| Branded Consumer | 3,249 | 1,309 |
| | 15,249 | 4,125 |

The Group's higher 1Q 2012 capital expenditure was to support the growth momentum of its two businesses.

Note 4 - Borrowings

| | Group | | Company | |
|--|-----------------|-----------------|-----------------|-----------------|
| | 31-Mar-12 | 31-Dec-11 | 31-Mar-12 | 31-Dec-11 |
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> |
| Bank overdraft | 10,254 | 15,143 | - | - |
| Bank borrowings | 75,258 | 59,167 | 27,990 | 1,533 |
| MTN | 104,373 | 117,279 | 104,373 | 117,279 |
| Finance lease liabilities | 3,420 | 2,531 | 709 | 631 |
| Trade finance and short term advances* | 371,815 | 327,019 | 108,326 | 92,937 |
| | 565,120 | 521,139 | 241,398 | 212,380 |
| Breakdown of borrowings: | | | | |
| Current | 343,085 | 374,405 | 125,214 | 140,259 |
| Non current | 222,035 | 146,734 | 116,184 | 72,121 |
| | 565,120 | 521,139 | 241,398 | 212,380 |

* Note: Includes US\$91.3 million of trade finance with more than 1 year tenor (end-2011: US\$48.9 million).

During 1Q 2012, the Group further extended its debt maturity profile to match its financing and investment needs by raising the following additional non-current borrowings:

- (1) S\$40 million (US\$31.8 million equivalent) of Medium Term Notes (MTN);
- (2) US\$26.7 million of Term Loans; and
- (3) US\$42.4 million of longer tenor trade finance in Europe and Brazil.

The proceeds were mainly utilized to finance repayment of the Group's MTN, Term Loan and short-term trade finance (see para 1(c) - Cash flow from financing activities and note on consolidated cash and cash equivalents). With these new borrowings, the Group increased its proportion of MTN/Term Loans and long term trade finance to 46% of total debt versus 42% as at end 2011.

Note 5 - Other Reserves - Cash Flow Hedge Reserve

Derivatives are used by the Group to manage exposure to foreign exchange, interest rate and cocoa bean price risks arising from its operational and financing activities. Included in other reserves was a negative cash flow hedge reserve (see para 1(d)(i)). Compared to end 2011, the negative cash flow hedge reserve was lower by US\$7.6 million from US\$33.9 million at end 2011 to US\$26.3 million. This was due to an increase in cocoa bean future prices and the strengthening of foreign currencies against US Dollar.

Note 6 - Key Ratios

| | Group | |
|------------------------------|-----------|-----------|
| | 31-Mar-12 | 31-Dec-11 |
| Current Ratio | 1.40 | 1.22 |
| Average Inventory Days | 133 | 121 |
| Average Receivable Days | 37 | 35 |
| Net Debt to Equity | 1.62 | 1.69 |
| Adjusted Net Debt to Equity* | 0.41 | 0.48 |

* Note: The Adjusted Net Debt to Equity Ratio is adjusted for banking facilities (i.e. excluding Trade Finance & MTN) used to finance cocoa inventories.

Inventory days was higher as Cocoa Ingredients Division increased its cocoa bean sourcing activities in key origin countries to minimize supply risk; achieve cost savings; and secure higher quality beans.

1(b)(ii) Aggregate amount of the group's borrowings and debt securities.

| | Group | | Company | |
|--|------------------------|------------------------|------------------------|------------------------|
| | 31-Mar-12 | 31-Dec-11 | 31-Mar-12 | 31-Dec-11 |
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> |
| Amount repayable in one year or less, or on demand | | | | |
| - Secured | 112,370 | 128,423 | 183 | 161 |
| - Unsecured | 230,715 | 245,982 | 125,031 | 140,098 |
| | 343,085 | 374,405 | 125,214 | 140,259 |
| Amount repayable after one year | | | | |
| - Secured | 104,102 | 64,486 | 526 | 470 |
| - Unsecured | 117,933 | 82,248 | 115,658 | 71,651 |
| | 222,035 | 146,734 | 116,184 | 72,121 |

Details of collateral

Of the Group's total bank borrowings, US\$216.5 million are secured on trade receivables, inventories, property, plant and equipment and legal mortgages of land and properties.

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

| | Period ended | |
|--|-----------------|-----------------|
| | 31-Mar-12 | 31-Mar-11 |
| Notes | US\$'000 | US\$'000 |
| Cash flows from operating activities | | |
| Profit before tax | 21,890 | 17,839 |
| Adjustments: | | |
| Depreciation and amortization | 6,270 | 6,168 |
| Gain on disposal of property, plant and equipment | (65) | (132) |
| Interest (income) | (52) | (14) |
| Interest expense | 6,529 | 7,086 |
| Fair value of derivatives | 970 | 155 |
| Net foreign exchange gain | - | (141) |
| Share of loss/(gain) from associated companies | 60 | (189) |
| Operating cash flow before working capital changes | <u>35,602</u> | <u>30,772</u> |
| Change in working capital | | |
| Inventories | (31,407) | 15,470 |
| Trade and other receivables | 2,719 | (23,335) |
| Trade and other payables | (6,279) | (35,528) |
| Cash generated from/(used in) operations | <u>635</u> | <u>(12,621)</u> |
| Interest received | 52 | 14 |
| Income tax paid | (3,821) | (2,521) |
| Net cash used in operating activities | <u>(3,134)</u> | <u>(15,128)</u> |
| Cash flows from investing activities | | |
| Purchases of property, plant and equipment | 1 (13,849) | (4,100) |
| Non-controlling interest contribution in subsidiary | - | 476 |
| Payments for patents & trademarks | (6) | (8) |
| Proceeds from disposals of property, plant and equipment | 65 | 145 |
| Net cash used in investing activities | <u>(13,790)</u> | <u>(3,487)</u> |
| Cash flows from financing activities | | |
| Proceeds from term loans | 28,653 | 2,333 |
| Proceeds from trade finance and short term advances | 44,796 | 27,672 |
| Proceeds from issuance of Medium Term Notes | 31,797 | 40,609 |
| Repayments of term loans | (13,671) | (10,416) |
| Repayments of Medium Term Notes | (39,139) | (15,972) |
| Repayment of lease liabilities | (529) | (270) |
| Interest paid | (6,529) | (7,086) |
| Net cash provided by financing activities | <u>45,378</u> | <u>36,870</u> |
| Net increase in cash and cash equivalents | <u>28,454</u> | <u>18,255</u> |
| Cash and cash equivalents | | |
| Beginning of financial year | 3,948 | (4,633) |
| Effects of currency translation on cash and cash equivalents | (1,001) | (1,595) |
| End of financial year | <u>31,401</u> | <u>12,027</u> |

Notes

1 The amount excludes additions of property, plant and equipment of US\$1,400,000 (1Q 2011: US\$25,000) that were financed by lease liabilities.

For the purpose of presenting the consolidated cash flow statement, the consolidated cash and cash equivalents comprise the following:

| | Period ended | |
|------------------------|-----------------|-----------------|
| | 31-Mar-12 | 31-Mar-11 |
| | <u>US\$'000</u> | <u>US\$'000</u> |
| Cash and bank balances | 41,655 | 28,082 |
| Less: Bank overdrafts | <u>(10,254)</u> | <u>(16,055)</u> |
| | <u>31,401</u> | <u>12,027</u> |

Consolidated Statement of Comprehensive Income

| | 1Q ended 31 March | |
|---|-------------------|-----------------|
| | 2012 | 2011 |
| | <u>US\$'000</u> | <u>US\$'000</u> |
| Profit for the period | <u>16,333</u> | <u>13,560</u> |
| Other comprehensive income: | | |
| Cash flow hedges | | |
| - Fair value gains/(losses) | 14,283 | (1,308) |
| - Transfers to profit or loss | (5,350) | 650 |
| - Tax on fair value adjustments | (1,304) | 225 |
| | 7,629 | (433) |
| Currency translation differences arising from consolidation | <u>1,627</u> | <u>4,699</u> |
| Other comprehensive income - Net of tax | <u>9,256</u> | <u>4,266</u> |
| Total comprehensive income for the period | <u>25,589</u> | <u>17,826</u> |
| Attributable to: | | |
| Shareholders of the Company | 25,584 | 17,825 |
| Non Controlling interests | 5 | 1 |
| | <u>25,589</u> | <u>17,826</u> |

1(d)(i) A statement (for the issuer and group) showing either (a) all changes in equity or (b) changes in equity other than those arising from capitalization issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Consolidated Statement of Changes in Equity for the Group

| | Attributable to equity holders of the Company | | | | | | | Total equity US\$'000 |
|--|---|--------------------------------------|-------------------------|-----------------|-------------------|----------------|--------------------------|--------------------------|
| | Share capital | Foreign currency translation reserve | Cash flow hedge reserve | General reserve | Retained earnings | Total | Non-controlling interest | |
| | US\$'000 | US\$'000 | US\$'000 | US\$'000 | US\$'000 | US\$'000 | US\$'000 | |
| The Group | | | | | | | | |
| 1Q 2012 | | | | | | | | |
| Balance at 1 January 2012 | 155,951 | (6,939) | (33,881) | 1,664 | 179,787 | 296,582 | 341 | 296,923 |
| Total comprehensive income for the quarter | - | 1,616 | 7,629 | - | 16,339 | 25,584 | 5 | 25,589 |
| Balance at 31 March 2012 | 155,951 | (5,323) | (26,252) | 1,664 | 196,126 | 322,166 | 346 | 322,512 |
| The Group | | | | | | | | |
| 1Q 2011 | | | | | | | | |
| Balance at 1 January 2011 | 155,951 | (1,962) | (2,538) | 1,423 | 141,228 | 294,102 | - | 294,102 |
| Total comprehensive income for the quarter | - | 4,698 | (433) | - | 13,560 | 17,825 | 1 | 17,826 |
| Acquisition of additional interest in a subsidiary | - | - | - | - | - | - | 475 | 475 |
| Balance at 31 March 2011 | 155,951 | 2,736 | (2,971) | 1,423 | 154,788 | 311,927 | 476 | 312,403 |

Statement of Changes in Equity for the Company

| | Attributable to equity holders of the Company | | | |
|--|---|-------------------------|-------------------|----------------|
| | Share capital | Cash flow hedge reserve | Retained earnings | Total equity |
| | US\$'000 | US\$'000 | US\$'000 | US\$'000 |
| The Company | | | | |
| 1Q 2012 | | | | |
| Balance at 1 January 2012 | 155,951 | (17,274) | 74,354 | 213,031 |
| Total comprehensive income for the quarter | - | 4,286 | 2,363 | 6,649 |
| Balance at 31 March 2012 | 155,951 | (12,988) | 76,717 | 219,680 |
| The Company | | | | |
| 1Q 2011 | | | | |
| Balance at 1 January 2011 | 155,951 | (227) | 59,443 | 215,167 |
| Total comprehensive income for the quarter | - | 1,225 | 11,468 | 12,693 |
| Balance at 31 March 2011 | 155,951 | 998 | 70,911 | 227,860 |

- 1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

For 1Q ended 31 March 2012, there was no change in the issued and paid up share capital of the Company.

There was no option granted or shares issued pursuant to the Petra Foods' Share Option Scheme and Share Incentive Plan.

- 2. Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice.**

The figures have not been audited or reviewed.

- 3. Whether the figures have been audited or reviewed, the auditors' report (including qualifications or emphasis of matter).**

Not applicable.

- 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

The Company and the Group have applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with those for the audited financial statements for the year ended 31 December 2011, except for the adoption of accounting standards (including their consequential amendments) and interpretations applicable for financial period beginning 1 January 2012. The adoption of the following new/revised accounting standards and interpretations does not have any material impact on the financial statements of the Group and of the Company:

| | |
|-----------------------|---|
| Amendments to FRS 107 | <i>Disclosures - Transfer of Financial Assets</i> |
| Amendments to FRS 12 | <i>Deferred Tax - Recovery of Underlying Assets</i> |

- 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

Please refer to paragraph 4.

6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

| | 1Q ended 31 March | |
|---|-------------------|------|
| | 2012 | 2011 |
| (i) Based on weighted average number of ordinary shares in issue - (US cents) | 2.67 | 2.22 |
| (ii) On a fully diluted basis - (US cents) | 2.67 | 2.22 |

Notes

- Basic earnings per share for 1Q 2012 is computed based on 611,157,000 shares (1Q 2011: 611,157,000 shares)
- There are no potentially dilutive ordinary shares as at 31 March 2012 and 31 March 2011 respectively.

7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the:

- current period reported on; and
- immediately preceding financial year.

| | Group | | Company | |
|---|-----------|-----------|-----------|-----------|
| | 31-Mar-12 | 31-Dec-11 | 31-Mar-12 | 31-Dec-11 |
| Net asset value per ordinary share based on issued share capital - (US cents) | 52.7 | 48.5 | 35.9 | 34.9 |

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:
- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Key Figures for the Group (unaudited)

| | 3 months ended 31 March | | |
|--|-------------------------|-----------------|--------------|
| | 2012 | 2011 | % |
| | <u>US\$'000</u> | <u>US\$'000</u> | |
| Cocoa Ingredients | 282,236 | 323,166 | (12.7) |
| Branded Consumer | 120,381 | 109,921 | 9.5 |
| REVENUE | 402,617 | 433,087 | (7.0) |
| | | | |
| Cocoa Ingredients | 16,435 | 16,216 | 1.4 |
| Branded Consumer | 18,064 | 14,188 | 27.3 |
| EBITDA | 34,499 | 30,404 | 13.5 |
| | | | |
| Finance Costs | (6,529) | (6,945) | (6.0) |
| | | | |
| Profit before tax | 21,890 | 17,839 | 22.7 |
| | | | |
| Net profit attributable to shareholders | 16,339 | 13,560 | 20.5 |

Key Indicators by Business Segments

| | 3 months ended 31 March | | |
|---|-------------------------|-----------------|---------|
| | 2012 | 2011 | % |
| | <u>US\$'000</u> | <u>US\$'000</u> | |
| Branded Consumer | | | |
| Gross Profit Margin | 31.7% | 30.3% | 1.4% pt |
| | | | |
| Cocoa Ingredients | | | |
| Sales volume (MT) - Division | 68,196 | 68,329 | (0.2) |
| Capacity utilization - Division | 89.5% | 88.0% | 1.5% pt |
| | | | |
| EBITDA/ metric ton (6-month moving average) | 242 | 236 | 2.5 |

Review of the Group's 1Q 2012 Performance

Following from 2011's strong momentum, the Group started the year on a positive note, despite the continuing global uncertainties. The Group's two divisions achieved a combined Net Profit attributable to Equity Holders of US\$16.3 million in 1Q 2012, representing Year-on-Year ("Y-o-Y") growth of 20.5%.

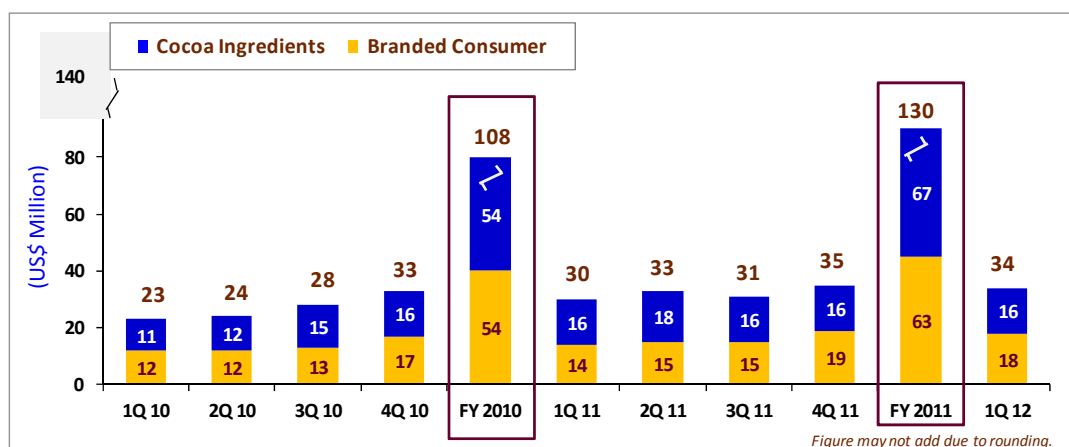
Key Financial Highlights of the Group

| | 1Q 2012 (US\$ Million) | 1Q 2011 (US\$ Million) | %change Year on Year |
|----------------------|---------------------------|---------------------------|-------------------------|
| Cocoa Ingredients | 282.2 | 323.2 | (12.7)% |
| Branded Consumer | 120.4 | 109.9 | 9.5% |
| Total Revenue | 402.6 | 433.1 | (7.0)% |
| | | | |
| Cocoa Ingredients | 16.4 | 16.2 | 1.4% |
| Branded Consumer | 18.1 | 14.2 | 27.3% |
| Total EBITDA | 34.5 | 30.4 | 13.5% |

Figures may not add due to rounding.

The Branded Consumer Division was the key driver of the strong 1Q 2012 profit performance with EBITDA growth of 27.3% Y-o-Y while the Cocoa Ingredients Division achieved an EBITDA growth of 1.4%.

The Group's EBITDA performance (Quarterly and Full Year)



Review of the Group's 1Q 2012 Financial Performance by Divisions

Branded Consumer Division

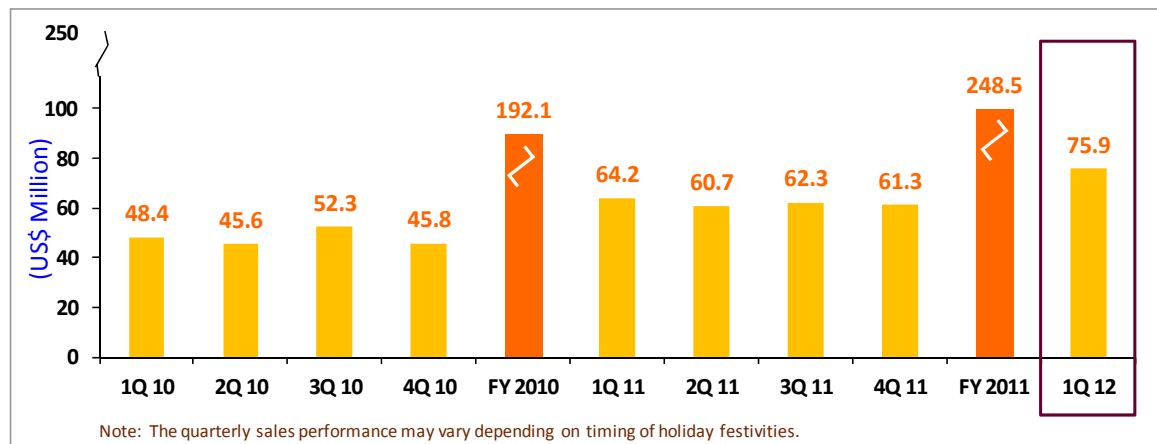
Key Financial Highlights

| | 1Q 2012 (US\$ Million) | 1Q 2011 (US\$ Million) | % change Year on Year |
|---------------------------------|---------------------------|---------------------------|--------------------------|
| Indonesia | 91.6 | 77.2 | 18.6% |
| The Regional Markets | 28.8 | 32.7 | (11.9)% |
| Branded Consumer Revenue | 120.4 | 109.9 | 9.5% |
| Gross Profit Margin (%) | 31.7% | 30.3% | 1.4% pt |
| EBITDA | 18.1 | 14.2 | 27.3% |

Figures may not add due to rounding.

The Branded Consumer Division started the year on a strong note, with the growth momentum in FY 2011 carrying through to 1Q 2012. It achieved EBITDA of US\$18.1 million on the back of US\$120.4 million revenue, representing Y-o-Y growth of 27.3% and 9.5% respectively. The key drivers were the vibrant consumption environment in our regional markets; and the strong Own Brands sales and higher profit margins achieved by the Division.

Branded Consumer Division's Own Brands Sales Performance (Quarterly and Full Year)

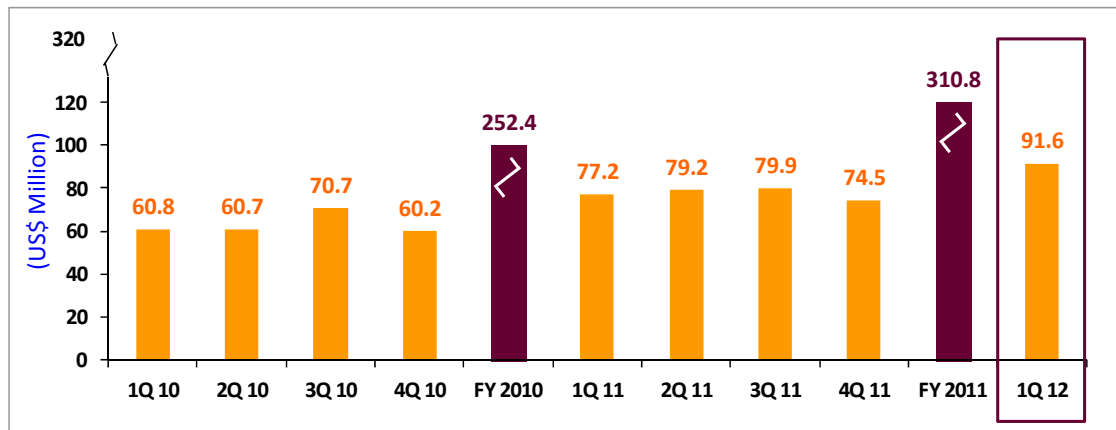


For 1Q 2012, the Own Brands sales growth of 18.1% Y-o-Y was achieved on the back of the strong double digit growth in Indonesia and the Philippines. This can be attributed to our successful brand development programmes, strong gains from the new products launched (in total more than 40 new products) in the last 12 months and increased market penetration of our Own Brands as we continued to expand our distribution for all consumer segments.

Performance by Markets

- Indonesia

Indonesia's Revenue Performance (Quarterly and Full Year)



The strength and depth of our business in Indonesia was demonstrated once again with 1Q 2012 revenue growth of 18.6% Y-o-Y achieved driven by Own Brands and Agency Brands sales.

The key drivers are as follows:

- **Own Brands**

- Continuing from the robust momentum last year, Own Brands sales achieved strong double digit revenue growth in both the Premium and Value segments.
- This strong performance can be attributed to our past and present investments in our Brand development programmes, our innovation pipeline (especially in the Premium segment) and wider distribution coverage.

- **Agency Brands**

- For Agency Brands, the strong sales growth achieved was driven mainly by organic growth achieved by existing agencies and contributions from new Agency Brands secured.

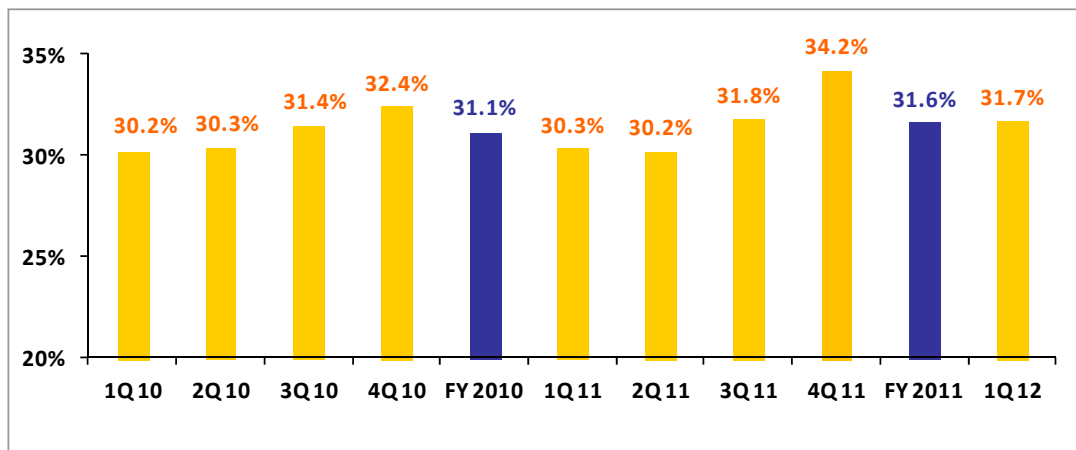
- **The Regional Markets of the Philippines, Malaysia and Singapore**

The performance of our Own Brands portfolio in the Philippines was similarly impressive with strong double digit revenue growth achieved. This can be attributed to the aggressive new product launches supported by higher levels of investment in brands development programmes and the expansion of our distribution coverage.

However, the strong Own Brands sales achieved was offset by lower Agency Brands sales in the regional markets as a result of the rationalization exercise undertaken by management in May 2011 to discontinue some of the less profitable Agency Brands, resulting in the 11.9% revenue decline in the Regional markets. If the prior year comparables were adjusted for the effect of this rationalization exercise, and to make a Y-o-Y comparison more meaningful, the Regional Markets' revenue in 1Q 2012 increased by 23%.

Branded Consumer Division's Gross Profit Margin

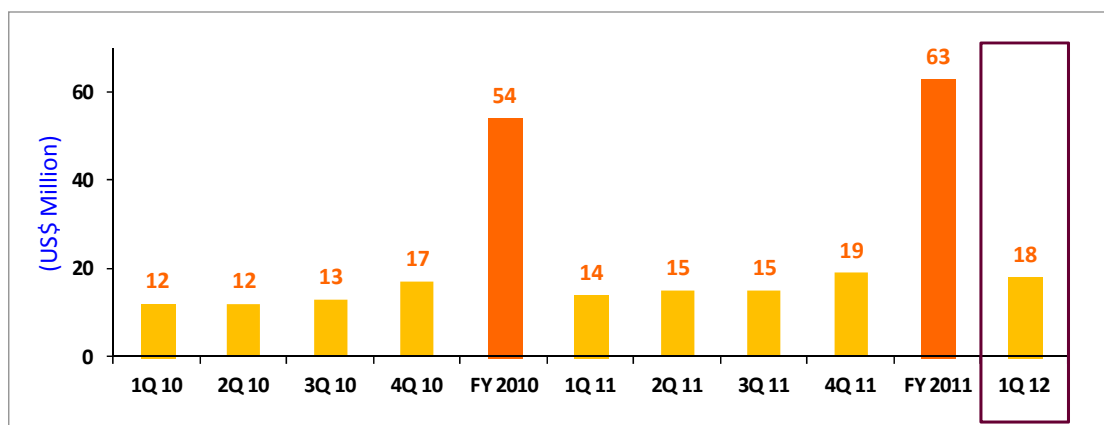
Gross Profit Margin Trend (Quarterly and Full Year)



The Branded Consumer Division's 1Q 2012 Gross Profit Margin (higher Y-o-Y by 1.4% point) reflected mainly the effect of the pricing adjustments for Own Brands implemented in August 2011 to mitigate the anticipated higher input costs in 2012. The Division's strategy to tackle higher input costs includes pricing adjustments, launch of higher margined new products, product reformulation/right sizing and cost containment initiatives. In addition, the strategy of buying forward its main raw material requirements in a timely manner served to lock-in forward costs to a major extent thus providing greater cost visibility.

The other contributing factor to the margin improvement was the benefit derived from the discontinuation of the less profitable Agency Brands. In addition to the margin improvement, the other benefit for our Branded Consumer Division is the resultant lower level of inventory carried, which can be seen in Note 1 on Page 6.

Branded Consumer Division's EBITDA Performance (Quarterly and Full Year)



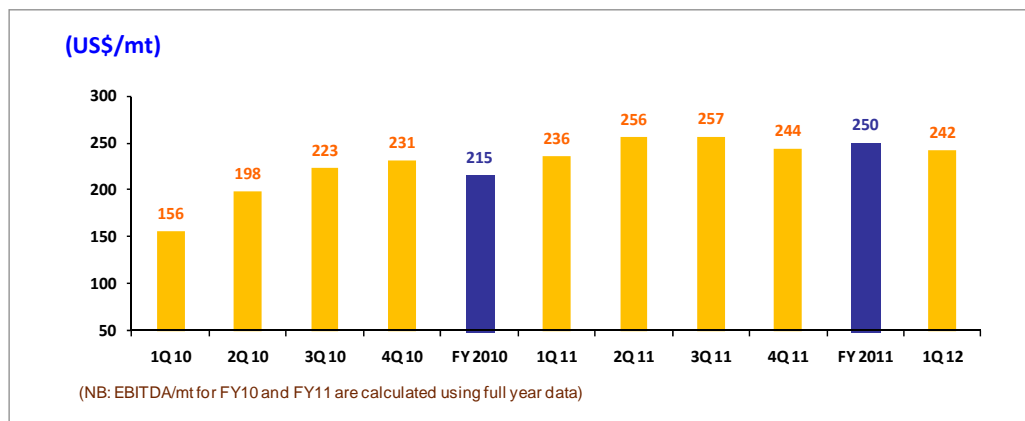
Cocoa Ingredients Division

Key Financial Highlights

| | 1Q 2012 (US\$ Million) | 1Q 2011 (US\$ Million) | % change Year on Year |
|---|---------------------------|---------------------------|--------------------------|
| Revenue | 282.2 | 323.2 | (12.7%) |
| EBITDA | 16.4 | 16.2 | 1.4% |
| EBITDA/mt (6 months moving average) in US\$ | 242 | 236 | 2.5% |
| Sales volume (mt) | 68,196 | 68,329 | (0.2)% |

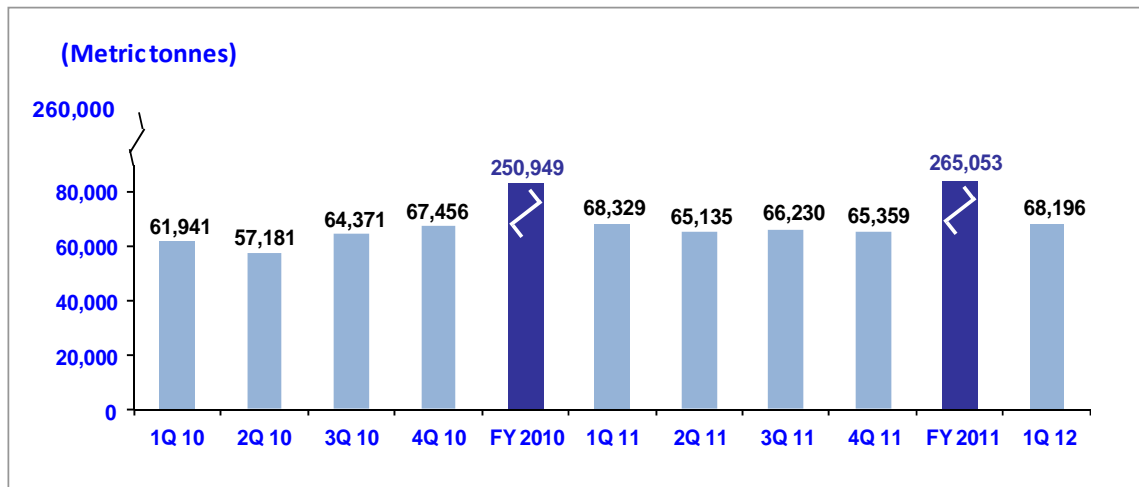
For 1Q 2012, the Cocoa Ingredients Division achieved an EBITDA of US\$16.4 million (up 1.4% Y-o-Y) which was driven by EBITDA yield of US\$242/mt (higher by 2.5% Y-o-Y although marginally lower Q-o-Q) on sales volume of 68,196 mt of cocoa products.

Cocoa Ingredients Division's EBITDA/mt of Sales Volume (6-month moving average)



The lower revenue in 1Q 2012 is mainly due to the pass through effect of weaker cocoa bean prices and to a lesser extent, the marginally lower Y-o-Y sales volume of 0.2%.

Cocoa Ingredients Division's Sales Volume (Quarterly and Full Year)



Depending on the delivery timing of shipments, our Cocoa Ingredients sales volume may vary from quarter to quarter. This was, especially so in 1Q 2011, which captured an exceptionally high volume of cocoa products shipped relative to the other quarters in FY 2011. This is illustrated in the chart above.

As a result, the relatively flat sales volume performance achieved in 1Q 2012 Y-o-Y. However, more significantly, sales volume in 1Q 2012 was higher by 4.3% versus the previous quarter.

Finance Cost

The finance cost in 1Q 2012 of US\$6.5 million was 6.0% or US\$0.4 million lower than 1Q 2011 mainly due to softening of Euribor and USD interest rates during the quarter. This enabled the Group to reduce its 1Q 2012 effective interest rate by 0.3% point from 4.9% in FY2011 to 4.6% during the quarter.

Review of Financial Position and Cash Flow

| Balance Sheet as at | 31-Mar-12 | 31-Dec-11 | Change |
|------------------------------|-----------|-----------|----------|
| | US\$'000 | US\$'000 | US\$'000 |
| Current assets | 765,216 | 715,423 | 49,793 |
| Non current assets | 342,975 | 331,822 | 11,153 |
| Total Assets | 1,108,191 | 1,047,245 | 60,946 |
| Working Capital ¹ | 128,232 | 79,589 | 48,643 |
| Net Borrowings ² | 523,465 | 502,048 | 21,417 |
| Shareholders' Equity | 322,166 | 296,582 | 25,584 |

Note:

- Working capital is computed as current assets less current liabilities and long term trade finance used to fund cocoa inventories (see Note 1(b)(i) Note 4).
- Total Borrowings less cash and cash equivalents.

During 1Q 2012, Shareholders Equity was higher by US\$25.6 million on:

1. The strong net profit growth achieved; and
2. Lower negative cash flow hedge reserve (see para 1(b)(i) Note 5)

These further strengthened the Group's financial position as reflected by an improvement of its gearing ratios:

- a. Net debt to equity from 1.69 times at 31 December 2011 to 1.62 times at 31 March 2012; and
- b. Adjusted net debt to equity ratio from 0.48 times at 31 December 2011 to 0.41 times over the same period.

Total assets were also higher by US\$60.9 million mainly due to:

1. A US\$31.4 million increase in inventories as the Cocoa Ingredients Division increased its cocoa bean sourcing activities in key origin locations (to minimize supply risk, achieve cost savings, and secure higher quality beans) (see para 1(b)(i) note 1); and
2. Capital expenditure of US\$15.2 million to support the growth momentum of both businesses (see para 1(b)(i) note 2).

The increase was funded through a combination of strong operating cash flow and long term finance (see para 1(c)).

Financial Strategy

In light of the heightened uncertainty in the global financial environment, the Group has taken measures (as part of its on-going programme) to manage its liquidity and credit financing risks by:

1. Generating free cash flow with:
 - (i) Tighter working capital management; and
 - (ii) Prudent investment to support growth.
2. Raising credit headroom for growth and contingencies; and
3. Building financial flexibility and further extending the Group's debt maturity profile to match its financing and investment needs.

During 1Q 2012, the Group raised additional long term trade finance, term loans and MTN totaling US\$102.8 million. The proceeds were used to fund its cocoa inventories and refinance its MTN and term loans repayment. This led to an increase in the proportion of non-current debt to the Group's total debt from 42% to 46% which reduce its refinancing risk.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The Group's results for 1Q 2012 are in line with the commentary made in Paragraph 10 of the Group's 4Q 2011 and full year ended 31 December 2011 Unaudited Financial Statement and Dividend Announcement in February 2012.

10. A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The global environment in 2012 is expected to remain challenging with continued uncertainty over the Euro zone debt situation, the fragile global economic environment (especially in Europe and the US); and the contrasting global chocolate consumption with the developed markets achieving flat performance while the developing markets are generating vibrant consumption.

Despite these uncertainties, the performance of our Branded Consumer Division in 2012 is expected to remain strong, essentially a continuation of the growth momentum already generated in 1Q 2012. The consumption environment in our regional markets is expected to remain vibrant supported by the strong regional economies and fast growing middle income class. And we will continue to capitalize on this strong consumption trend by further extending the market reach of our products through our brand building initiatives to drive our core portfolio of brands and through new products offerings to our consumers, including extending into new product categories. In tandem with our Brand Development initiatives, we will also be further broadening our distribution network to continue driving the growth of our business.

Although the Cocoa Ingredients Division started the year on a positive note, the industry and market is facing headwinds in the form of pricing pressure as a result of the excess supply situation. If the situation persists, the financial performance of our Cocoa Ingredients Division in 2012 is expected to be significantly lower than that achieved in 2011.

Tax recoverable

The Group's tax recoverable relates to installment payments amounting of IDR 71.9 billion (approximately US\$7.4 million) by one of the Indonesian subsidiaries to its local tax authority.

In FY 2009, Indonesia's Director General of Taxation (DGT) imposed an additional tax assessment amounting to IDR 71.9 billion (approximately US\$7.4 million) on PT General Food Industries (GFI), a wholly owned Indonesian subsidiary of Petra Foods Limited (PFL), pertaining to the issue of transfer pricing.

GFI contested this additional tax assessment on the grounds that the transfer pricing between GFI and PFL is always conducted at arm's length based on the methods prescribed in the OECD Transfer Pricing Guidelines.

GFI was subsequently advised by its Indonesian tax advisers that there are valid grounds to contest the additional tax assessment by DGT. Accordingly, GFI filed an appeal with the Indonesian Tax Court (Tax Court) against this additional assessment and, whilst it has paid the additional tax assessment, has not made any provision in its accounts with respect to this additional tax liability but rather recorded this as a recoverable amount. The proceedings ended in September 2010 and is now pending the court's decision. At this juncture, it is still too preliminary to provide an assessment of the outcome.

11. Dividend

a. Current Financial Period Reported On

Any dividend declared for the current financial period reported on? **No**

b. Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the preceding financial period reported on? **No**

c. Date payable

Not applicable

d. Books closure date

Not applicable

12. If no dividend has been declared/recommendeded, a statement to that effect.

No dividend for 1Q ended 31 March 2012 has been declared.

13. **If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.**

The Company has obtained a general mandate (“Shareholders’ Mandate”) from its shareholders for the Group’s IPTs with the following interested persons. The Shareholders’ mandate was approved at the Annual General Meeting (“AGM”) of the Company held on 26 April 2012 and will be effective until the next AGM. The aggregate value of transactions conducted pursuant to the general mandate is as follows:

| | ¹ Aggregate value of all transactions conducted under a shareholders' mandate pursuant to Rule 920 of the SGX Listing Manual |
|--------------------------------|--|
| | 1Q 2012 |
| | <u>US\$'000</u> |
| PT Freyabadi Indotama | |
| - Sales of goods | 3,638 |
| - Purchase of products | 4,654 |
| | 8,292 |
| PT Tri Keeson Utama | |
| - Sales of goods | 1,168 |
| PT Fajar Mataram Sedayu | |
| - Sales of goods | 196 |
| - Purchase of goods | 157 |
| | 353 |
| PT Sederhana Djaja | |
| - Lease of properties | 19 |
| | 9,832 |

Note: ¹ Aggregate value of all interested person transactions include transactions less than S\$100,000.

14. **Negative confirmation pursuant to Rule 705(5)**

On behalf of the Board, we, directors of the Company, Mr Chuang Tiong Choon and Mr Chuang Tiong Kie, hereby confirm to the best of our knowledge that nothing has come to the attention of the Board of Directors of the Company which may render the financial results of the Group for the 1st Quarter ended 31 March 2012 to be false or misleading.

15. Segmental revenue and results

| | Cocoa Ingredients | Branded Consumer | Total |
|---|------------------------------|-----------------------------|-------------------------|
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> |
| Period ended 31 March 2012 | | | |
| Sales: | | | |
| - Total segment sales | 290,581 | 120,381 | 410,962 |
| - Inter-segment sales | (8,345) | - | (8,345) |
| Sales to external parties | <u>282,236</u> | <u>120,381</u> | <u>402,617</u> |
| EBITDA | 16,435 | 18,064 | 34,499 |
| Finance costs | | | (6,529) |
| Share of profit of associated companies | | | (60) |
| Income tax expense | | | (5,557) |
| Assets and liabilities | | | |
| Segment assets | 864,821 | 206,764 | 1,071,585 |
| Associated companies | | | 3,265 |
| Unallocated assets | | | <u>33,341</u> |
| Consolidated total assets | | | <u>1,108,191</u> |
| Segment liabilities | 146,141 | 63,791 | 209,932 |
| Unallocated liabilities | | | <u>575,747</u> |
| Consolidated total liabilities | | | <u>785,679</u> |
| Other segment information | | | |
| Depreciation and amortization | 4,326 | 1,944 | 6,270 |
| Capital expenditure | 12,000 | 3,249 | 15,249 |
| Sales of Branded Consumer is analyzed as: | | | |
| - Own Brands | | 75,874 | |
| - Third Party | | <u>44,507</u> | |
| Total | | <u>120,381</u> | |

Segmental revenue and results continued

| | Cocoa Ingredients | Branded Consumer | Total |
|---|------------------------------|-----------------------------|-------------------------|
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> |
| Period ended 31 March 2011 | | | |
| Sales: | | | |
| - Total segment sales | 330,620 | 109,921 | 440,541 |
| - Inter-segment sales | <u>(7,454)</u> | <u>-</u> | <u>(7,454)</u> |
| Sales to external parties | <u>323,166</u> | <u>109,921</u> | <u>433,087</u> |
| EBITDA | 16,216 | 14,188 | 30,404 |
| Finance costs | | | (6,945) |
| Share of profit of associated companies | | | 189 |
| Income tax expense | | | (4,279) |
| Assets and liabilities | | | |
| Segment assets | 807,627 | 219,729 | 1,027,356 |
| Associated companies | | | 3,371 |
| Unallocated assets | | | <u>28,025</u> |
| Consolidated total assets | | | <u>1,058,752</u> |
| Segment liabilities | 99,853 | 68,541 | 168,394 |
| Unallocated liabilities | | | <u>577,955</u> |
| Consolidated total liabilities | | | <u>746,349</u> |
| Other segment information | | | |
| Depreciation and amortization | 4,212 | 1,956 | 6,168 |
| Capital expenditure | 2,816 | 1,309 | 4,125 |
| Sales of Branded Consumer is analyzed as: | | | |
| - Own Brands | | 64,252 | |
| - Third Party | | <u>45,669</u> | |
| Total | | <u>109,921</u> | |

Geographical segments

| For period ended 31 March | Revenue | | Capital Expenditure | |
|---------------------------|-----------------|-----------------|---------------------|-----------------|
| | 2012 | 2011 | 2012 | 2011 |
| | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> | <u>US\$'000</u> |
| Indonesia | 113,144 | 94,072 | 5,608 | 1,522 |
| Singapore | 30,711 | 16,455 | 265 | 10 |
| Philippines | 17,980 | 22,140 | 76 | 98 |
| Thailand | 7,942 | 7,587 | 35 | 13 |
| Malaysia | 20,498 | 24,172 | 5,867 | 235 |
| Japan | 17,118 | 16,669 | - | - |
| China | 10,215 | 7,420 | - | - |
| Other countries in Asia | 9,089 | 10,865 | - | - |
| Australia | 8,207 | 12,004 | - | - |
| Europe | 95,616 | 138,421 | 3,161 | 2,011 |
| North America | 16,719 | 20,342 | 22 | 1 |
| South America | 37,094 | 43,772 | 215 | 235 |
| Middle East | 13,802 | 12,348 | - | - |
| Africa | 4,482 | 6,820 | - | - |
| | 402,617 | 433,087 | 15,249 | 4,125 |

BY ORDER OF THE BOARD
Lian Kim Seng/Evelyn Chuang
Secretaries

10 May 2012